



27 January 2023

Dear Growers and Industry Partners,

Thank you to those of you who have been in touch with important questions following last week's update on late season fruit quality issues and signalling additional costs identified in the process of preparing for our February forecast.

These cost increases are concerning, and we understand the impact the decision not to pay February's Green and Organic Green progress payments has on our Green growers given how tough things have been.

While last week's update provided notice of the likely impact we expect in our February forecast, we appreciate there is a strong desire to better understand the fruit quality issue and how this has impacted fruit returns.

A **Grower Town Hall Q&A** meeting will be held on **Thursday 2 February at 4pm** where growers will be able to join in person at the Zespri office or online. We'll have members of the Zespri Executive and Board on site to provide further information on the latest fruit quality costs and respond to your questions.

Zespri is also receiving feedback from growers via NZKGI. An **FAQ Factsheet** with responses to questions Zespri and NZKGI have received will be made available next week and published on Canopy, along with arrangements for the Grower Town Hall Q&A.

Work is also continuing to compile all the information for the next forecast which will be released following the Board meeting on February 24 and we will be discussing this in more detail at our Grower Roadshows which commence in early March.

Best regards,

Dan Mathieson
Chief Executive