

Quarterly Report September 2022

About USX

USX is a cost-efficient and simple share trading platform for small to medium sized companies.

USX was launched in December 2003, originally trading as the Unlisted securities trading facility using a trading engine developed by M-Co. The platform went live with two registered brokers and the first trade took place in February 2003. Within a year the facility had 8 registered brokers trading securities in 20 Issuers.

As at 30 September 2022, the USX has facilitated in excess of 20,000 trades for 370m shares with a value of over \$525m. The total market capitalisation has grown to approximately \$3.2b and issuers have raised over \$472m while listed on our market including an IPO.



For Issuers:

USX is a centralised and transparent securities trading mechanism which:

- Provides an arm's length price discovery mechanism for securities;
- Facilitates communication with investors and shareholders;
- Enables exposure to greater investor interest and publicity;
- Is a low-cost option for companies to facilitate securities trading;
- · Saves the cost of an annual third-party valuation;
- · Improves liquidity; and
- Minimises compliance costs.



For Shareholders:

USX provides a simple means for existing and new shareholders to buy and/or sell shares in listed Issuers. Trading is undertaken via USX Brokers which then arrange settlement of the trade.

USX also has an announcements platform which allows Issuers to get the market informed and publishes profiles on each Issuer to assist with information discovery.



Stay up to date

<u>Subscribe to receive our Quarterly Report direct to your inbox.</u>

September Quarterly Updates



Annual Results:

The following Isssuers have released their Annual Results:

- Aorere Resources 31-Mar-2022
- Crossgate Capital 31-Mar-2022
- Future Mobility Solutions 31-Mar-2022
- NZ Merino Company 30-Jun-2022
- Palliser Estate 30-Jun-2022
- SeaDragon 31-Mar-2022
- Speirs Group 30-Jun-2022
- Senior Trust Capital 31-Mar-2022
- Terra Vitae Vineyards 30-Jun-2022
- Zespri Group 31-Mar-2022



General Updates:

We welcome Shopping Centre Investments Limited (SCIL) which listed on the USX on the 3rd August 2022.

Contents

Aorere Resources	5	Shopping Centre Investments	32
Connexionz	8	SeaDragon	35
Crossgate Capital	11	Skyline Enterprises	38
Future Mobility Solutions	14	Silver Fern Farms	41
NZ Merino Company	17	Speirs Group	44
Palliser Estate	20	Senior Trust Capital	47
PharmaZen	23	Syft Technologies	50
Rural Equities	26	Terra Vitae Vineyards	53
Rangatira Investments	29	Zespri International	56

Aorere Resources

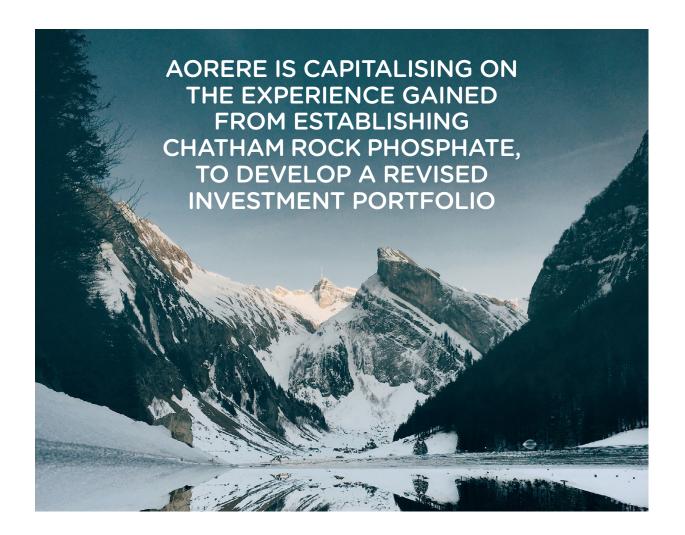


Aorere Resources (formerly Widespread Portfolios, stockmarket code AOR) is focused on investing in carefully selected minerals projects, building shareholder value as projects advance.

With two major investments (apart from cash) are shareholdings in Chatham Rock Phosphate and Decklar Resources (previously Asian Mineral Resources). Both of those investments continue to perform well in 2022.

Aorere is capitalising on the networks developed and experience gained from establishing and managing Chatham Rock Phosphate, to develop a revised investment portfolio.

While Aorere retains a philosophy of not borrowing money, its strategy is aggressive and inherently risky – investing in a narrow range of high-growth-potential companies.



Aorere Resources

Aorere

Code	ARL
Last Price	\$0.001
Issuer Profile Date	30/09/2022

Market USX

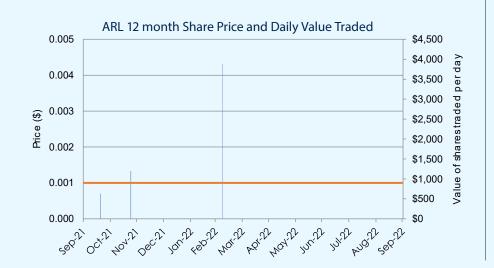
Listed Jul-20 Year End 31-Mar

Shares issued 2,566,555,042 Market Cap \$2,566,555

Dividend Yield (Gross) na

Annual Report <u>31-Mar-2022</u>

Website <u>www.aorereresources.co.nz</u>



	1105001005	
Directors	Position	Appointed
Linda Sanders	Chair	19-Mar-90
Chris Castle	Managing Director	27-Mar-00
Jill Hatchwell	Director	19-Mar-90
Top Ten Shareholders *	Shares	Ownership
C D Castle	444,792,413	17.33%
P Liddle	185,729,347	7.24%
Wairaka Rock Services Ltd	148,307,670	5.78%
J E Hatchwell	139,277,851	5.43%
S Radford	136,111,110	5.30%
L J Sanders	107,540,928	4.19%
Techbase International Ltd	45,690,940	1.78%
G Fretwell	43,750,000	1.70%
C D Castle & L J Sanders	43,000,000	1.68%
E D Howe	42,094,771	1.64%
	1,336,295,030	52.07%

Disclaimer

Aorere Resources



Financial Summary (NZ\$000's)			
Financial Performance	31-Mar-20	31-Mar-21	31-Mar-22
Total Revenue	(19)	88	165
EBITDA	(19)	(84)	(0)
EBIT	(19)	24	(102)
Net Profit/Comprehensive Income	(244)	2,478	(107)
Financial Position			
Current Assets (ex cash)	144	208	204
Current Liabilities (ex debt)	(345)	(36)	(43)
Net Working Capital	(201)	172	160
Non-Current Assets	0	293	353
Non-Current Liabilities (ex debt)		-	
Total Net Assets (ex cash/debt)	(201)	465	513
(Cash)	0	(136)	(40)
Debt		-	_
Net Debt	0	(136)	(40)
Shareholder Funds	(201)	601	553
Total Capital Employed	(201)	465	513
Total Assets (incl cash)	144	637	596
Cash Flows			
Operating Cash Flows	(104)	(204)	(89)
Investing Cash Flows	80	(95)	(216)
Financing Cash Flows	24	435	209
Net Increase/(Decrease) in Cash	0	135	(96)

Analysis		Resou	Jrces
Investment Performance	31-Mar-20	31-Mar-21	31-Mar-22
Closing Share Price (\$)	na	0.004	0.001
Annual Total Return (including net dividends)	na	na	na
A Profitability (EBIT/Revenue)	100.0%	27.2%	(61.6%)
B Activity (Rev/Average Total Net Assets)	0.1	0.7	0.3
Return on Capital Employed (A x B)	na	18.2%	(20.8%)
Return on Equity (NPAT/Avg. Shareholders Funds)	163.8%	1,239.9%	(18.5%)
Shares on Issue (m)	1,655	2,419	2,567
Reported Net Profit / Comprehensive Income (\$m)	(0.244)	2.478	(0.107)
Net Dividend Yield	na	na	na
Imputation Credits	0.0%	0.0%	0.0%
Gross Dividend Yield	na	na	na
Per Share (cents)	(2.24)		(2.2.2)
EPS - Basic	(0.01)	0.10	(0.00)
EPS - Diluted	(0.01)	0.10	(0.00)
Net Dividend	-	-	-
Net Tangible Assets	(0.01)	0.02	0.02
Cash Flow from Operations	(0.01)	(0.01)	(0.00)
Valuation (as at year end)			
Trailing P/E (multiple)	na	na	na
Market Value (\$m)	na	na	na
Enterprise Value 'EV' (\$m)	na	na	na
EV/EBIT (multiple)	na	na	na

Connexionz



Connexionz (CNX) was established in 1996, and has been delivering intelligent transit systems in Asia, Australasia, Europe, North America, South America, and the Caribbean. The company is headquartered in Christchurch, New Zealand, with a North American customer support centre in Santa Clarita, California, a sales team based in Washington and Colorado. Connexionz produces intelligent transit systems because it believes that greater use of public transport will help:

- Build a more sustainable world through reduced carbon emissions
- Build a more equitable world by improving the experience for public transport users.

For over two decades, Connexionz systems have been trusted to automate and streamline agency operations using its range of back-office applications which provide transit agencies with the tools they need to manage and analyse their multimodal transport services.

Connexionz continues to receive accolades as an industry leader for its technology, thought leadership, project management capability and dedication to its customers' success.



Connexionz

CONNEXIONZ Smart Transit Solutions

Code	CNX
Last Price	\$0.050

Issuer Profile Date 30/09/2022

Market USX

 Listed
 Dec-09

 Year End
 31-Mar

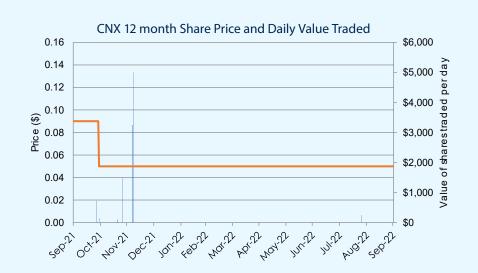
 Shares issued
 54,205,249

 Market Cap
 \$2,710,262

Dividend yield (Gross) na

Annual Report <u>31-Mar-2022</u>

Website <u>www.connexionz.co.nz</u>



Directors	Position	Appointed
Tony Kan	Executive Chair	1-Apr-22
Richard Riley	Director	31-Mar-00
Samford Maier	Director	16-Sep-15
Mark Figgitt	Director	23-Dec-17
Top Ten Shareholders	Shares	Ownership
Southern Hills Imperial Timber (1932) Pty Ltd	8,100,000	14.94%
J M Yang	8,000,000	14.76%
R J Gillatt	3,830,086	7.07%
M Simson	3,000,000	5.53%
R A Riley	2,496,933	4.61%
R Burke	2,375,780	4.38%
C Y Luo	2,000,000	3.69%
P F Zwaan	1,972,067	3.64%
L M Gray & A Coull	1,897,783	3.50%
P B McCormack	1,819,714	3.36%
	35,492,363	65.48%

Disclaimer

Connexionz



Financial Summary (NZ\$000's)			
Financial Performance	31-Mar-20	31-Mar-21	31-Mar-22
Total Revenue	4,754	3,829	7,712
EBITDA	177	51	940
EBIT	(77)	(218)	611
Net Profit/Comprehensive Income	(66)	(801)	596
Financial Desition			
Financial Position	000	1 400	2.070
Current Liabilities (ov. daht)	808	1,408	2,070
Current Liabilities (ex debt)	(1,048)	1,668	1,835
Net Working Capital	(240)	(260)	235
Non-Current Assets	1,352	780	534
Non-Current Liabilities (ex debt)	(616)	394	285
Total Net Assets (ex cash/debt)	495	125	484
(Cash)	(1,397)	771	869
Debt	351	203	109
Net Debt	(1,045)	(568)	(759)
Shareholder Funds	1,541	694	1,244
Total Capital Employed	495	125	484
Total Assets (incl cash)	3,556	2,959	3,472
Cash Flows			
Operating Cash Flows	1,107	(204)	341
Investing Cash Flows	(157)	(169)	(60)
Financing Cash Flows	(136)	(112)	(173)
Net Increase/(Decrease) in Cash	814	(485)	109

31-Mar-20	31-Mar-21	31-Mar-22
0.14	0.10	0.05
0.0%	(28.6%)	(50.0%)
(1.6%)	(5.7%)	7.9%
4.6	6.8	17.7
(7.4%)	(38.9%)	140.4%
(4.1%)	(61.4%)	51.4%
54.2	54.2	54.2
(0.1)	(0.8)	0.6
na	na	na
na	na	na
na	na	na
	(1.5)	1.1
(0.1)	(1.5)	1.1
0.0	0.0	0.0
1.8	0.2	1.6
2.0	(0.4)	0.6
(115.6)	(6.8)	4.6
7.6	5.4	2.7
6.5	4.9	2.0
(85.0)x	(22.3)x	3.2x
	0.14 0.0% (1.6%) 4.6 (7.4%) (4.1%) 54.2 (0.1) na na (0.1) (0.1) (0.1) 0.0 1.8 2.0 (115.6) 7.6 6.5	0.14 0.10 0.0% (28.6%) (1.6%) (5.7%) 4.6 6.8 (7.4%) (38.9%) (4.1%) (61.4%) 54.2 54.2 (0.1) (0.8) na na na na na na na na (0.1) (1.5) (0.1) (1.5) (0.0) 0.0 1.8 0.2 2.0 (0.4) (115.6) (6.8) 7.6 5.4 6.5 4.9

Crossgate Capital



Crossgate Capital is a specialist investor in cryptocurrencies.

Crossgate Capital was founded in August 2018 in order to provide investors a simple and secure way to buy bitcoin and other cryptocurrencies.

The objective of their operations is to provide strong returns to investors and to become the preferred way to invest in this asset class. Crossgate manage all the challenges involved in crypto investing and consider this is what sets them apart from other ways to invest in this sector.

Its portfolio selection approach is to continually research and monitor the performance of each asset and undertake selection based on fundamentals, specialist advice and strong debate.

Crossgate Capital is a regulated offer of shares (OFR12554) and is a registered financial service provider (FSP649949).



Crossgate Capital

Code CCL
Last Price \$3.730
Issuer Profile Date 30/09/2022

Market USX

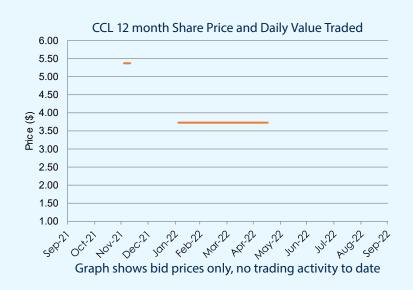
Listed Jun-21
Year End 31-Mar
Shares issued (Class B) 1,075,123

Market Cap \$4,010,208 (Class B Shares)

Dividend Yield (Gross) na

Annual Report <u>31-Mar-2022</u>

Website <u>www.crossgatecapital.co.nz/</u>





Directors	Position	Appointed
Scott Daniel Lester	Chair	2-Aug-18
Neville Brummer	Director	8-Nov-18
Raymond Clive Jimmieson	Director	1-Aug-18
Top Ten Class A Shareholders *	Shares	Ownership
S D Lester	1,000,000	33.33%
R C Jimmieson	1,000,000	33.33%
J J Jackson	1,000,000	33.33%
	3,000,000	100.00%
Top Ten Class B Shareholders *	Shares	Ownership
Various	723,634	67.31%
J Fleckenstein	351,489	32.69%
	1,075,123	100.00%

Disclaimer

Crossgate Capital



Financial Summary (NZ\$000's)			Analysis
Financial Performance	31-Mar-21	31-Mar-22	Investment
Total Revenue	2,010	0	Closing Sha
EBITDA	1,872	(767)	Annual Tot
EBIT	1,872	(897)	A Profitabil
Net Profit/Comprehensive Income	1,918	(682)	B Activity (
			Return on 0
Financial Position			Return on I
Current Assets (ex cash)	0	0	
Current Liabilities (ex debt)	(760)	(516)	Shares on I
Net Working Capital	(760)	(516)	Reported N
Non-Current Assets	3,509	4,256	Net Divide
Non-Current Liabilities (ex debt)	0	0	Imputation
Total Net Assets (ex cash/debt)	2,749	3,740	Gross Divid
(Cash)	(115)	(84)	Per Share (
Debt	0	0	EPS - Basic
Net Debt	(115)	(84)	EPS - Dilute
Shareholder Funds	2,864	3,824	Net Divide
Total Capital Employed	2,749	3,740	Net Assets
			Cash Flow
Total Assets (incl cash)	3,624	4,341	
			Valuation (
Cash Flows	()	(=)	Trailing P/E
Operating Cash Flows	(105)	(746)	Market Val
Investing Cash Flows	(572)	(927)	Enterprise
Financing Cash Flows	789	1,642	EV/EBIT (m
Net Increase/(Decrease) in Cash	113	(31)	

Analysis		
Investment Performance	31-Mar-21	31-Mar-22
Closing Share Price (\$)	0.000	5.370
Annual Total Return (including net dividends)	na	na
A Profitability (EBIT/Revenue)	93.1%	na
B Activity (Rev/Average Total Net Assets)	0.7	0.0
Return on Capital Employed (A x B)	68.1%	na
Return on Equity (NPAT/Avg. Shareholders Funds)	67.0%	(17.8%)
Shares on Issue (m)	0.6	1.0
Reported Net Profit / Comprehensive Income (\$m)	1.92	(0.68)
Net Dividend Yield	na	na
Imputation Credits	na	na
Gross Dividend Yield	na	na
Per Share (cents)		
EPS - Basic	(10.68)	(67.82)
EPS - Diluted	(10.68)	(67.82)
Net Dividend	-	-
Net Assets	470.82	388.82
Cash Flow from Operations	(17.19)	(75.81)
Valuation (as at year end)		
Trailing P/E (multiple)	-	(0.08)
Market Value (\$m)	-	5.12
Enterprise Value 'EV' (\$m)	(0.12)	5.04
EV/EBIT (multiple)	(0.06x)	(5.62x)

Future Mobility Solutions



Future Mobility Solutions (FMS) unites marine technologies and manufacturers from around the globe and generates value through the group's economies of scale, cross-company synergies, and intellectual property.

FMS consists of Sealegs International; the worlds largest manufacturer of amphibious craft.

The accounts recorded a net profit after tax of \$2.0m for the year ended 31 March 2022 with shareholders equity of \$5.4m as at 31 March 2022. As at 31 March 2022 the Group has cash and cash equivalents of \$0.4m. The group disposed 55% of its shares to the CEO of Sealegs in October 2021. FMS and Sealegs will continue as a joint Venture for the foreseeable future and 2023 accounts will report the results of the years trading using Equity Accounting Method.

The following profit and loss comparatives have been restated to align with the current year treatment of these discontinued operations.



Future Mobility Solutions



Code	FMS
Last Price	\$0.005
Issuer Profile Date	30/09/2022
Market	USX

 Listed
 Sep-19

 Year End
 31-Mar

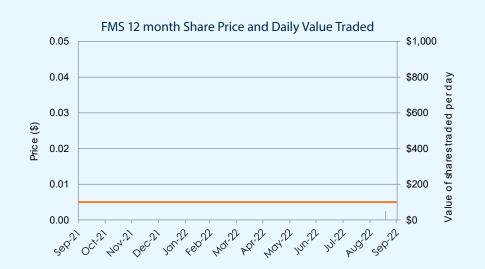
 Shares issued
 282,703,502

 Market Cap
 \$1,413,518

Dividend Yield (Gross) na

Annual Report <u>31-Mar-2022</u>

Website <u>www.futuremobilitysolutions.net</u>



Directors	Position	Appointed
Eric Series	Director	4-Aug-10
Ulrich Gottschling	Director	16-Feb-18
David McKee Wright	Director	25-Nov-21
Top Ten Shareholders	Shares	Ownership
Oryx Investment Ltd	55,262,455	19.55%
BNP Paribas Nominees NZ Ltd	53,016,681	18.75%
Avenport Investment Ltd	43,993,529	15.56%
Avenport Mobility Systems Ltd	31,884,048	11.28%
HSBC Nominees (NZ) Ltd	14,799,234	5.23%
Raphael Chaikin	7,760,000	2.74%
QCPM Group Ltd	6,420,000	2.27%
Brian Ernest Taylor	4,650,000	1.64%
Groupe Marck Holding	3,625,377	1.28%
Izard Investments Ltd	3,153,628	1.12%
	224,564,952	79.43%

Disclaimer

Future Mobility Solutions



Financial Summary (NZ\$000's)			
Financial Performance	31-Mar-20	31-Mar-21	31-Mar-22
Total Revenue	67,375	20,852	10,102
EBITDA	2,122	(75)	(253)
EBIT	(3,072)	(1,008)	(4,176)
Net Profit/Comprehensive Income	(6,415)	2,856	1,987
Financial Position			
	27.072	7105	48
Current Liabilities (av. daht)	27,073	7,185	
Current Liabilities (ex debt)	(33,952)	(8,356)	(826)
Net Working Capital	(6,879)	(1,171)	(778)
Non-Current Assets	18,211	9,222	8,778
Non-Current Liabilities (ex debt)	(2,852)	0.051	
Total Net Assets (ex cash/debt)	8,480	8,051	8,000
(Cash)	(1,907)	(686)	(394)
Debt	8,256	5,245	2,917
Net Debt	6,349	4,559	2,523
Shareholder Funds	2,131	3,492	5,477
Total Capital Employed	8,480	8,051	8,000
Total Assets (incl cash)	47,191	17,093	9,220
Cash Flows			
Operating Cash Flows	2,738	(2,706)	(162)
Investing Cash Flows	(691)	(497)	0
Financing Cash Flows	(1,993)	(930)	(140)
Net Increase/(Decrease) in Cash	54	(4,133)	(302)

Analysis				
Investment Performance		31-Mar-20	31-Mar-21	31-Mar-22
Closing Share Price (\$)		0.020	0.005	0.005
Annual Total Return (including net divi	dends)	(77.8%)	(75.0%)	0.0%
A Profitability (EBIT/Revenue)		(5.0%)	(4.8%)	41.3%
B Activity (Rev/Average Total Net Asset	s)	4.8	1.7	1.1
Return on Capital Employed (A x B)		(24.0%)	(8.2%)	46.4%
Return on Equity (NPAT/Avg. Sharehold	lers Funds)	(151.9%)	101.6%	44.3%
Shares on Issue (m)		282.7	282.7	282.7
Reported Net Profit / Comprehensive I	ncome (\$m)	(6.4)	2.5	2.0
Net Dividend Yield		-	-	-
Imputation Credits		100.0%	100.0%	100.0%
Gross Dividend Yield		-	-	-
Per Share (cents)				
EPS - Basic		(2.8)	1.0	0.7
EPS - Diluted		(2.3)	1.0	0.7
Net Dividend		-	-	-
Net Tangible Assets		(2.8)	1.2	1.9
Cash Flow from Operations		1.0	(1.0)	(0.1)
Valuation (as at year end)				
Trailing P/E (multiple)		(0.7)	0.5	0.7
Market Value (\$m)		5.7	1.4	1.4
Enterprise Value 'EV' (\$m)		7.8	4.9	6.9
EV/EBIT (multiple)		(2.3x)	(4.9x)	1.7x

NZ Merino Company



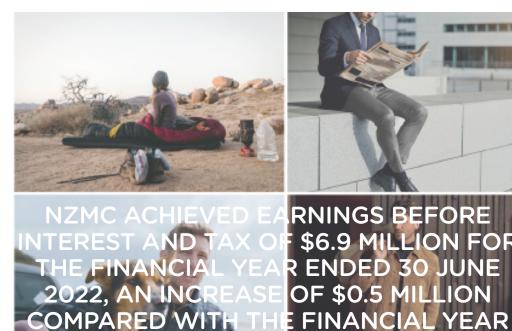
The New Zealand Merino Company Limited (NZM) is an integrated sales, marketing, and innovation company focused on transforming New Zealand's sheep industry.

Building a vibrant community for grower suppliers today and for future generations is at the heart of the NZM business. Vibrancy requires profitability, connectivity to end markets and a strong commitment to make a positive contribution to New Zealand's economic, social and environmental fabric.

NZMC has a track record of efficiently using its available capital to generate attractive shareholder returns. Over the past five years, NZMC has delivered a compounded annual growth in earnings before interest and tax of 13.3%. The historical growth in earnings has been achieved with relatively low levels of capital in the business, with correspondingly good returns on equity.

Bales sold volumes for the year increased by 31,000 bales (or 30%) with good growth in both fine wool and strong wool volumes. Fine wool volumes increased by 22,000 bales to 79,000, while strong wool volumes increased by 9,000 to 56,000. On the back of these sales volumes, total operating revenue increased to \$197 million, a 44% lift on the previous year. Gross profit increased by 20% to \$22.5 million.

The NZMC board has determined that a dividend of 50% of after-tax profits should be paid to shareholders. This equates to a dividend of 41.6 cents per share. The dividend will be fully imputed and be paid on 4th November 2022.



ENDED 30

JNE 2021.

NZ Merino Company



Code NZMC
Last Price \$6.750
Issuer Profile Date 30/09/2022

Market USX

 Listed
 Oct-20

 Year End
 30-Jun

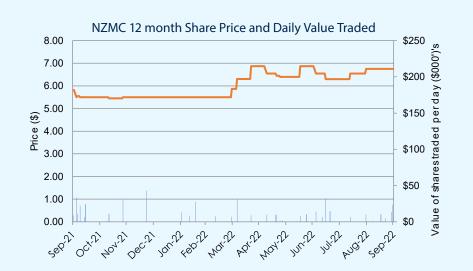
 Shares issued
 5,304,249

 Market Cap
 \$35,803,681

Dividend Yield (Gross) 3.5%

Annual Report <u>30-Jun-2022</u>

Website <u>www.nzmerino.co.nz</u>



Directors	Position	Appointed
Kathryn Mitchell	Chair	4-Oct-17
Ben Todhunter	Deputy Chair	17-Oct-14
Matanuku Mahuika	Director	7-Jun-14
William Sutherland	Director	12-Nov-15
Paul Ensor	Director	7-Nov-19
John Penno	Director	15-Oct-20
Top Ten Shareholders	Shares	Ownership
J Brakenridge	479,992	9.05%
B Gamble, J & R Blake	330,000	6.22%
Glenthorne Station Ltd	200,000	3.77%
P Floris	170,652	3.22%
M Hargadon	139,326	2.63%
FNZ Custodians Ltd	138,578	2.61%
K J Ovens	107,000	2.02%
The Muller Station Ltd	103,844	1.96%
L K & R W Butson	99,627	1.88%
A J & W H Sutherland	90,000	1.70%
	1,859,019	35.05%

Disclaimer

NZ Merino Company



Financial Summary (NZ\$000's)			
Financial Performance	30-Jun-20	30-Jun-21	30-Jun-22
Total Revenue	141,990	140,694	201,866
EBITDA	5,016	6,723	7,295
EBIT	4,659	6,361	6,890
Net Profit/Comprehensive Income	1,675	5,621	3,372
Financial Position			
Current Assets (ex cash)	17821	23,280	36,890
Current Liabilities (ex debt)	(8,706)	(7,473)	(9,948)
Net Working Capital	9,115	15,807	26,942
Non-Current Assets	13,995	12,927	13,867
Non-Current Liabilities (ex debt)	(1,538)	(778)	(1,478)
Total Net Assets (ex cash/debt)	21,572	27,956	39,331
(Cash)	(275)	(6,407)	(202)
Debt	5,498	5,354	8,522
Net Debt	5,223	(1,053)	8,320
Shareholder Funds	16,349	29,009	31,010
Total Capital Employed	21,572	27,956	39,330
Total Assets (incl cash)	32,091	42,614	50,959
Cach Flours			
Cash Flows	F 0.6.4	77	(6.046)
Operating Cash Flows	5,064	77	(6,846)
Investing Cash Flows	(366)	(485)	(341)
Financing Cash Flows	(1,766)	6,540	(1,780)
Net Increase/(Decrease) in Cash	2,932	6,132	(8,967)

Analysis			
Investment Performance	30-Jun-20	30-Jun-21	30-Jun-22
Closing Share Price (\$)	0.00	4.50	6.87
Annual Total Return (including net dividends)	na	na	na
A Profitability (EBIT/Revenue)	3.3%	4.5%	3.4%
B Activity (Rev/Average Total Net Assets)	7.00	5.68	6.00
Return on Capital Employed (A x B)	23.0%	25.7%	20.5%
Return on Equity (NPAT/Avg. Shareholders Funds)	10.2%	24.8%	11.2%
Shares on Issue (m)	3.30	5.30	5.30
Reported Net Profit / Comprehensive Income (\$m)	1.7	5.6	3.4
Net Dividend Yield	na	0.0%	3.5%
Imputation Credits	100.0%	100.0%	100.0%
Gross Dividend Yield	na	0.0%	3.5%
Day Chave (conta)			
Per Share (cents)	06.00	00.24	02.07
EPS - Basic	86.00	98.34	82.07
EPS - Diluted	86.00	98.34	80.86
Net Dividend	48.86	0.00	24.09
Net Tangible Assets	321.08	433.92	469.81
Cash Flow from Operations	153.40	1.45	(129.07)
Valuation (as at year end)			
Trailing P/E (multiple)	na	4.58	8.37
Market Value (\$m)	na	23.87	36.44
Enterprise Value 'EV' (\$m)		22.82	44.76
	na	3.59x	6.50x
EV/EBIT (multiple)	na	3.39X	0.3UX

Palliser Estate



Palliser is one of New Zealand's premier wine brands. The company gambled on turning farmland into vineyards being amongst the first to plant in Martinborough in the 1980's. The gamble paid off and Palliser Estate Wines are now known and enjoyed around the world.

Today, the vineyards are spread across 72 hectares on the renowned Martinborough Terrace, producing predominantly Pinot Noir and Chardonnay, as well as Pinot Gris, Sauvignon Blanc and Riesling. These wines are found in some of the best restaurants, hotels and airlines around the globe.

In 2021/22 Palliser Estate continued to be affected by the global COVID-19 pandemic, and in particular the Omicron outbreak in February. Palliser are pleased to report a profitable year, with revenue up 2% and a profit (before tax) of \$285,000. However, despite sales being marginally higher, our profit figure is below our target and that of last year due to the impacts of the Omicron outbreak and increases in virtually all the costs of production.



Code

Last Price

Market

Issuer Profile Date

Palliser Estate

PAL

USX

\$2.600

30/09/2022



PALLISER ESTATE

Directors	Position	Appointed
Andrew Meehan	Chairman	1-Jul-09
Simon Tyler	Director	9-Nov-14
John Auld	Director	1-Apr-15
Sarah Meikle	Director	8-Oct-19
Top Ten Shareholders *	Shares	Ownership
R W B Morrison	480,253	11.39%
Amapur Securities Ltd	390,047	9.25%
F R S Clouston	220,000	5.22%
A D McBeth, M A Woodward, P A Riddiford	216,205	5.13%
M E J Riddiford, Windy Peak Trustee Company Ltd	216,204	5.13%
C C Small	207,500	4.92%
M D Small	200,000	4.74%
Falkirk Management Ltd	110,000	2.61%
R W B Morrison	97,785	2.32%

Listed Sep-19 Year End 30-Jun Shares issued 4,216,734 Market Cap \$10,963,508 Dividend Yield (Gross) 2.7% Annual Report 30-Jun-2022 Website www.palliser.co.nz

2.00	PAL 12 month Share Price and Daily Value Traded		
3.00		¢44.000	
2.90		\$14,000	a
2.80		\$12,000	perday
2.70		\$10,000	
€ 2.60			de
(\$) 2.60 ⊕ 2.50 EL 2.40		- \$8,000	Value of sharestraded
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2.30		\$4,000	ofs
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2.10		\$2,000	Val
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Disclaimer

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The information contained in this Issuer Profile has been prepared by Armillary Private Capital ('Armillary'), on behalf of Efficient Market Services Limited ('Unlisted'). While the intention is to provide accurate information based on historical performance and market information, Armillary and Unlisted accept no liability for any errors or inaccuracies in this Issuer Profile. The reader is advised to perform their own research to confirm the accuracy of the information contained in this Issuer Profile before relying on it for any investment decision making. This Issuer Profile has been prepared as a 'class service' as defined by the Financial Advisers Act and is general in nature.

90,440

2,228,434

2.14%

52.85%



Palliser Estate

Financial Summary (NZ\$000's)			
Financial Performance	30-Jun-20	30-Jun-21	30-Jun-22
Total Revenue	4,292	5,369	5,387
EBITDA	582	718	611
EBIT	267	404	266
Net Profit/Comprehensive Income	877	23	211
Financial Position			
Current Assets (ex cash)	4,444	4,471	5,043
Current Liabilities (ex debt)	(463)	(906)	(869)
Net Working Capital	3,981	3,565	4,175
Non-Current Assets	11,135	11,014	11,455
Non-Current Liabilities (ex debt)	(1,078)	(920)	(961)
Total Net Assets (ex cash/debt)	14,038	13,658	14,668
(Cash)	(604)	(773)	(76)
Debt	6	2	0
Net Debt	(597)	(771)	(76)
Shareholder Funds	14,635	14,430	14,659
Total Capital Employed	14,038	13,658	14,582
Total Assets (incl cash)	16,182	16,257	16,574
Cash Flows			
Operating Cash Flows	472	518	182
Investing Cash Flows	340	(347)	(750)
Financing Cash Flows	(832)	(2)	(128)
Net Increase/(Decrease) in Cash	(21)	170	(697)

Analysis			
Investment Performance	30-Jun-20	30-Jun-21	30-Jun-22
Closing Share Price (\$)	2.500	2.550	2.600
Annual Total Return (including net dividends)	0.0%	4.0%	3.9%
A Profitability (EBIT/Revenue)	6.2%	7.5%	4.9%
B Activity (Rev/Average Total Net Assets)	0.31	0.39	0.38
Return on Capital Employed (A x B)	1.9%	2.9%	1.9%
Return on Equity (NPAT/Avg. Shareholders Funds)	6.0%	0.2%	1.5%
Shares on Issue (m)	4.2	4.2	4.2
Reported Net Profit / Comprehensive Income (\$m)	0.9	0.0	0.2
Net Dividend Yield	8.0%	2.0%	1.9%
Imputation Credits	100.0%	100.0%	100.0%
Gross Dividend Yield	11.1%	2.7%	2.7%
Per Share (cents)			
EPS - Basic	20.8	0.5	5.0
EPS - Diluted	20.8	0.5	5.0
Net Dividend	20.0	5.0	5.0
Net Tangible Assets	345.7	340.7	346.2
Cash Flow from Operations	11.2	12.3	4.3
Valuation (as at year end)			
Trailing P/E (multiple)	12.0	464.8	51.9
Market Value (\$m)	10.5	10.8	11.0
Enterprise Value 'EV' (\$m)	9.9	10.0	11.0
EV/EBIT (multiple)	37.2x	24.7x	41.2x

PharmaZen



PharmaZen Ltd (trading as Waitaki Biosciences) is a Christchurch-based biotechnology company that develops, manufactures and markets nutritional ingredients and finished products.

With over 20 years of experience selling into global markets, PharmaZen's portfolio provides solutions for bone, muscle, skin and digestive health, along with animal nutrition. PharmaZen has the largest solvent extraction facility in New Zealand and operates the biggest batch freeze dryer in Australasia. In January 2021, it became the first New Zealand investment for ADM Capital's Cibus Fund. The international agri-technology fund invested \$14 million allowing PharmaZen to expand to meet surging global demand for its products.

Revenue for 2021 at \$20.5m was largely in line with 2020 sales of \$21.5m when adjusted for exchange impact. This was an outstanding outcome given the often-severe COVID-imposed operating constraints during the year. There was an 18% sequential improvement in second half revenue to \$11.1m, offsetting the weaker \$9.4m result in the first half when disruptions to production were at their peak.



PharmaZen



Good Health Healthy Future

Code	PAZ
Last Price	\$0.500
Issuer Profile Date	30/09/2022
Market	USX

 Listed
 Jul-04

 Year End
 31-Dec

 Shares issued
 254,493,482

 Market Cap
 \$127,246,741

Dividend Yield (Gross) na

Annual Report <u>31-Dec-2021</u>

Website <u>www.waitakibio.com</u>



Directors	Position	Appointed
Kenneth Fergus	Chairman	18-Aug-06
Craig L McIntosh	Managing Director	26-Mar-19
Wayne Burt	Director	6-Nov-09
Peter Dobbs	Director	13-May-15
Gregory Shepherd	Director	26-Mar-19
Damon Petrie	Director	29-Jan-21
Mike Callagher	Director	25-May-21
Top Ten Shareholders *	Shares	Ownership
L A & M G Shepherd & Downie Stewart Trustee	Ltd 35,092,204	13.79%
CIBUS Oscar Limited	35,000,000	13.75%
AJ&CL&GAMcIntosh	20,536,000	8.07%
Citibank Nominees New Zealand Ltd	14,500,000	5.70%
BNP Paribas Nominees (NZ) Ltd	14,500,000	5.70%
Lee Paterson Family Trust Company Ltd	11,557,312	4.54%
LJ&RGPaterson,PAGowing	9,010,020	3.54%
Leveraged Equities Finance Ltd	8,527,602	3.35%
Dalmore Trustees Ltd	8,000,000	3.14%
C L McIntosh	7,480,000	2.94%
	164,203,138	64.52%

Disclaimer

PharmaZen



Financial Summary (NZ\$000's)				Analysis	Analysis	Analysis
Financial Performance	31-Dec-19	31-Dec-20	31-Dec-21	Investment Performance	·	·
Total Revenue	17,318	22,042	20,549	Closing Share Price (\$)		
EBITDA	5,432	6,705	20,349	Annual Total Return (including net dividends)	-	-
EBIT						
	4,262	5,399	741	A Profitability (EBIT/Revenue)		
Net Profit/Comprehensive Income	2,862	3,872	(814)	B Activity (Rev/Average Total Net Assets)		
Financial Desition				Return on Capital Employed (A x B)		
Financial Position	4 522	0.220	10.771	Return on Equity (NPAT/Avg. Shareholders Funds)	Return on Equity (NPAT/Avg. Shareholders Funds) 19.3%	Return on Equity (NPAT/Avg. Shareholders Funds) 19.3% 21.2%
Current Assets (ex cash)	4,522	8,220	10,771	Character laws (co)	Character (m)	Character (m) 210.0
Current Liabilities (ex debt)	(2,510)	(4,790)	(5,659)	Shares on Issue (m)		
Net Working Capital	2,012	3,430	5,112	Reported Net Profit / Comprehensive Income (\$m)		
Non-Current Assets	23,260	29,536	49,135	Net Dividend Yield		
Non-Current Liabilities (ex debt)	(653)	(676)	(13,884)	Imputation Credits	· ·	
Total Net Assets (ex cash/debt)	24,619	32,290	40,363	Gross Dividend Yield	Gross Dividend Yield na	Gross Dividend Yield na na
(Cash)	(69)	(329)	(1,553)	Per Share (cents)	Per Share (cents)	Per Share (cents)
Debt	8,397	12,455	21,482	EPS - Basic	EPS - Basic 1.3	EPS - Basic 1.3 1.8
Net Debt	8,328	12,126	19,929	EPS - Diluted	EPS - Diluted 1.3	EPS - Diluted 1.3 1.8
Shareholder Funds	16,291	20,164	20,434	Net Dividend	Net Dividend -	Net Dividend
Total Capital Employed	24,619	32,290	40,363	Net Tangible Assets	Net Tangible Assets 7.3	Net Tangible Assets 7.3 9.0
				Cash Flow from Operations	Cash Flow from Operations 2.0	Cash Flow from Operations 2.0 1.6
Total Assets (incl cash)	27,851	38,084	61,459	·		
				Valuation (as at year end)	Valuation (as at year end)	Valuation (as at year end)
Cash Flows				Trailing P/E (multiple)	Trailing P/E (multiple) 19.9	Trailing P/E (multiple) 19.9 31.1
Operating Cash Flows	4,283	3,519	(871)	Market Value (\$m)	Market Value (\$m) 56.9	Market Value (\$m) 56.9 120.3
Investing Cash Flows	(4,729)	(6,860)	(20,203)	Enterprise Value 'EV' (\$m)	Enterprise Value 'EV' (\$m) 65.2	Enterprise Value 'EV' (\$m) 65.2 132.4
Financing Cash Flows	(199)	2,699	22,763	EV/EBIT (multiple)	EV/EBIT (multiple) 15.3x	EV/EBIT (multiple) 15.3x 24.5x
Net Increase/(Decrease) in Cash	(645)	(641)	1,689	·	·	

Rural Equities



Rural Equities Limited primarily invests in and manages rural property for long term capital growth and income.

REL through its 100% wholly owned subsidiary, the New Zealand Rural Property Trust, owns a diverse portfolio of 16 high quality rural properties spread throughout New Zealand, comprising 6,761 hectares. Rural Equities has approximately 397 shareholders and its head office is in Hastings, Hawke's Bay.

The rural properties are a mix of sheep and beef, dairy, deer farms and arable and are spread throughout New Zealand from Waikato to Southland There are eleven farms in the South Island and five in the North Island. Seven are leased to individual farmers and the other nine are directly managed.

The Net Asset Value per share at 30 June 2021 was a record \$6.08 which is a 48 cents per share gain on last year's NAV of \$5.60. The Group's operating earnings before interest and tax were \$6.402 million which is a solid and pleasing increase on the \$4.985 million recorded last year. During the year, property revaluation gains, including the loss on the sale of one property, amounted to \$5.792 million. In addition, gains from the Group's equity investment portfolio, including a gain on the sale of one investment, amounted to \$3.622 million.



Rural Equities

rural equities

Code	REL
Last Price	\$6.500

Issuer Profile Date 30/09/2022

Market USX

 Listed
 Mar-04

 Year End
 30-Jun

 Shares issued
 28,404,784

 Market Cap
 \$184,631,096

Dividend Yield (Gross) 0.9%

Annual Report <u>30-Jun-2021</u>

Website <u>www.ruralequities.co.nz</u>



Directors	Position	Appointed
David Cushing	Executive Chairman	19-Jan-04
Rodger Finlay	Deputy Chairman	13-Nov-08
Sir Selwyn Cushing	Director	19-Jan-04
Nigel Atherfold	Director	1-Jul-16
Top Ten Shareholders	Shares	Ownership
H&G Ltd	22,740,567	80.06%
RGH Holdings Ltd	729,186	2.57%
A J Mansell, J N Pearson	448,022	1.58%
Custodial Services Ltd	340,158	1.20%
A J Mansell, S L Pearson	217,682	0.77%
BD&SJCushing	197,328	0.69%
CAZNA (2904) Ltd	165,854	0.58%
Makowai Farm Ltd	156,691	0.55%
J Eriksen	81,000	0.29%
B J Cushing	76,351	0.27%
	25,152,839	88.55%

Disclaimer

Rural Equities



Financial Summary (NZ\$000's)			
Financial Performance	30-Jun-19	30-Jun-20	30-Jun-21
Total Revenue	12,026	11,547	13,101
EBITDA	5,349	5,443	6,592
EBIT	4,931	4,985	6,402
Net Profit/Comprehensive Income	(7,841)	3,080	14,313
Financial Position			
Current Assets (ex cash)	2,986	3,711	4,151
Current Liabilities (ex debt)	(1,480)	(1,322)	(1,580)
Net Working Capital	1,506	2,389	2,571
Non-Current Assets	154,461	140,970	157,109
Non-Current Liabilities (ex debt)	(1,327)	(1,253)	(1,365)
Total Net Assets (ex cash/debt)	154,640	142,106	158,315
(Cash)	(22,701)	(37,826)	(22,763)
Debt		472	314
Net Debt	(22,701)	(37,354)	(22,449)
Shareholder Funds	177,341	179,460	180,764
Total Capital Employed	154,640	142,106	158,315
Total Assets (incl cash)	180,148	182,507	184,023
Cash Flows			
Operating Cash Flows	5,350	3,451	5,073
Investing Cash Flows	38,052	12,832	(6,950)
Financing Cash Flows	(20,721)	(1,158)	(13,186)
Net Increase/(Decrease) in Cash	22,681	15,125	(15,063)

Analysis			
Investment Performance	30-Jun-19	30-Jun-20	30-Jun-21
Closing Share Price (\$)	4.670	4.500	5.200
Annual Total Return (including net dividends)	(0.6%)	(3.0%)	16.2%
A Profitability (EBIT/Revenue)	41.0%	43.2%	48.9%
B Activity (Rev/Average Total Net Assets)	0.07	0.08	0.09
Return on Capital Employed (A x B)	2.7%	3.4%	4.3%
Return on Equity (NPAT/Avg. Shareholders Funds)	(4.2%)	1.7%	7.9%
Shares on Issue (m)	32.0	31.6	29.7
Reported Net Profit / Comprehensive Income (\$m)	(7.8)	3.1	14.3
Net Dividend Yield	1.1%	0.7%	0.6%
Imputation Credits	100.0%	100.0%	100.0%
Gross Dividend Yield	1.5%	0.9%	0.9%
Per Share (cents)			
EPS - Basic	(23.9)	9.7	48.1
EPS - Diluted	(23.9)	9.7	48.1
Net Dividend	5.0	3.0	3.2
Net Tangible Assets	553.8	567.6	607.8
Cash Flow from Operations	16.7	10.9	17.1
Valuation (as at year end)			
Trailing P/E (multiple)	(19.5)	46.2	10.8
Market Value (\$m)	149.6	142.3	154.7
Enterprise Value 'EV' (\$m)	126.9	104.9	132.2
EV/EBIT (multiple)	25.7x	21.1x	20.7x

Rangatira Investments



RANGATIRA is a diversified investment company with assets over \$260m. Established in 1937, Rangatira's portfolio is focused on middle-market private equity investments, complemented by investments in a range of publicly listed companies. Rangatira's private equity investments target established middle-market companies with good long-term growth potential.

Rangatira has two types of shares, an A and a B, with B class voting rights restricted to matters directly affecting B share rights. Rangatira is 51% owned by the J R McKenzie Trust with other community and charitable organisations owning around another 15%. These holdings by charitable organisations consist mainly of B shares.

Rangatira aims to add value to its private equity investments by actively contributing at management and board level, recognising the need to combine high standards of governance with sound management, effective capital allocation and a clear focus on growth and profitability. Rangatira's mission is to increase both the capital value of its shares and the dividends paid to shareholders.





WITH A PERMANENT ASSET BASE OF OVER \$260M, RANGATIRA PROVIDES PATIENT CAPITAL TO BUILD SUPERIOR BRANDS.

Rangatira Investments



Code	RNGA	RNGB
Last Price	\$14.100	\$14.000
Issuer Profile Date	30/09/2022	30/09/2022
Market	USX	USX

 Listed
 Feb-04
 Feb-04

 Year End
 31-Mar
 31-Mar

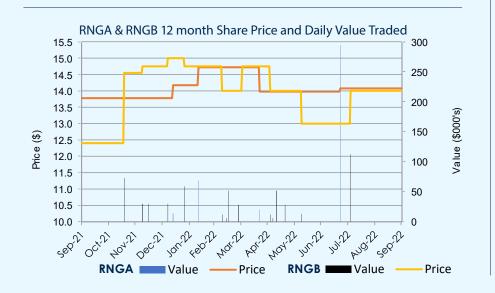
 Shares issued
 9,395,719
 11,545,000

 Market Cap
 \$132,479,638
 \$161,630,000

 Dividend Yield (Gross)
 5.6%
 5.4%

Annual Report <u>31-Mar-2022</u>

Website <u>www.rangatira.co.nz</u>



Directors	Position	Appointed
David Alan Pilkington	Chairman	1-Aug-06
David Edward James Gibson	Deputy Chair	13-Feb-19
Douglas Keith Gibson	Director	28-Mar-11
Ian Samuel Knowles	Director	3-Jun-11
Richard Arthur Wilks	Director	1-Nov-12
Sophie Haslem	Director	1-Apr-13
Catherine Agnes Quinn	Director	13-Feb-19
Top Ten Shareholders *	Shares	Ownership
C McKenzie & D S Vance	9,151,456	43.70%
Masthead Investments Ltd	1,052,632	
Emetine International Ltd	1,002,774	
R M Gibson	468,396	2.24%
R A McKenzie	367,994	1.76%
Ziwotto Ltd	350,877	1.68%
Partitio Trustee Ltd	350,877	1.68%
Nga Manu Trust	348,000	1.66%
Forsyth Barr Custodians Ltd	309,570	1.48%
M Wills & W MacDonald	304,725	1.46%
	13,707,301	65.46%

Disclaimer

Rangatira Investments



Financial Summary (NZ\$000's) - Summary data based on RNGA					
Financial Performance	31-Mar-20 31-Mar-21 31-Mar-22				
Total Revenue	119,039	123,849	132,626		
EBITDA	14,876	24,703	20,965		
EBIT	(1,084)	18,248	12,690		
Net Profit/Comprehensive Income	(11,144)	34,488	33,801		
Financial Position					
Current Assets (ex cash)	63,141	35,470	69,683		
Current Liabilities (ex debt)	(26,829)	(25,796)	(35,495)		
Net Working Capital	36,312	9,674	34,188		
Non-Current Assets	198,795	246,209	324,245		
Non-Current Liabilities (ex debt)	(3,911)	(31,363)	(48,818)		
Total Net Assets (ex cash/debt)	231,196	224,520	309,615		
(Cash)	(20,277)	(21,118)	(18,564)		
Debt	21,829	16,864	75,523		
Net Debt	30,250	(4,254)	56,959		
Shareholder Funds	200,946	228,774	252,656		
Total Capital Employed	231,196	224,520	309,615		
Total Assets (incl cash)	282,213	302,797	412,492		
Cash Flows					
Operating Cash Flows	14,237	13,749	8,865		
Investing Cash Flows	(57,696)	3,148	(56,379)		
Financing Cash Flows	(18,139)	(16,529)	44,936		
Net Increase/(Decrease) in Cash	(61,598)	368	(2,578)		

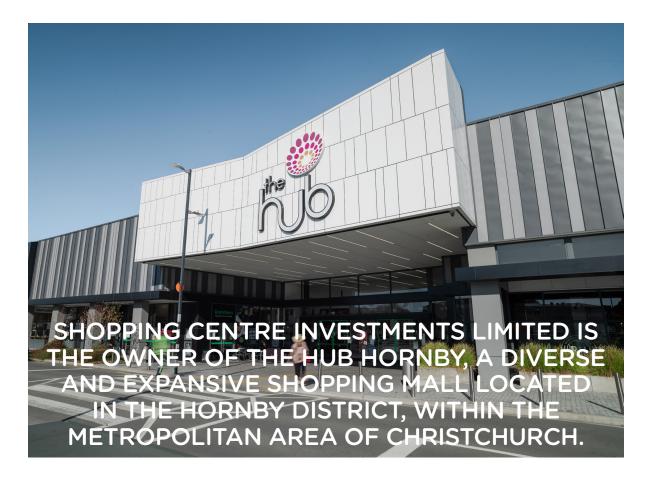
Analysis - Summary data based on RNGA			
Investment Performance	31-Mar-20	31-Mar-21	31-Mar-22
Closing A Share Price (\$)	11.200	12.250	14.750
Annual Total A Return (including net dividends)	(3.7%)	14.2%	25.3%
A Profitability (EBIT/Revenue)	(0.9%)	14.7%	9.6%
B Activity (Rev/Average Total Net Assets)	0.60	0.54	0.50
Return on Capital Employed (A x B)	(0.5%)	8.0%	4.8%
Return on Equity (NPAT/Avg. Shareholders Funds)	(5.3%)	16.1%	14.0%
Shares on Issue (m)	17.7	17.7	17.7
Reported Net Profit / Comprehensive Income (\$m)	(11.14)	34.49	33.80
Net Dividend Yield	5.4%	4.4%	4.1%
Imputation Credits	100.0%	100.0%	100.0%
Gross Dividend Yield	7.5%	6.1%	5.6%
Per Share (cents)			
EPS - Basic	(7.56)	55.70	51.50
EPS - Diluted	(7.56)	55.70	51.50
Net Dividend	60.15	54.13	60.00
Net Tangible Assets	1,059.62	1,215.49	1,216.02
Cash Flow from Operations	80.59	77.63	50.18
Valuation (as at year end)			
Trailing P/E (multiple)	(148.11)	21.99	28.64
Market Value (\$m)	197.87	216.97	260.59
Enterprise Value 'EV' (\$m)	228.12	212.72	317.55
EV/EBIT (multiple)	(210.44x)	11.66x	25.02x

Shopping Centre Investments



Shopping Centre Investments Limited (SCIL) is a Property Investment company that was established in 2001 to purchase and manage the retail complex known as The Hub Hornby. The Hub Hornby consists of three sites, the main centre/The Hub, at 418 Main South Road, and shops located just outside the main centre at 7-11 Chalmers Street and 13-17 Chalmers Street. The total lettable area of the complex is 24,850 square metres and the total land area is 4.0444 hectares with the main mall comprising of 3.3987 hectares.

The complex is located in one of New Zealand's highest growth districts. The demographic advantages of the Hornby area include a diverse mix of socio-economic groups adjacent to major arterial routes, direct access to the International Airport and expanding industrial and retail infrastructure, providing a steady flow of customers. The Hub Hornby has accessible parking and transport links with 798 car parks located across the property, an additional 212 leased car parks available and a bus interchange adjacent to the complex.



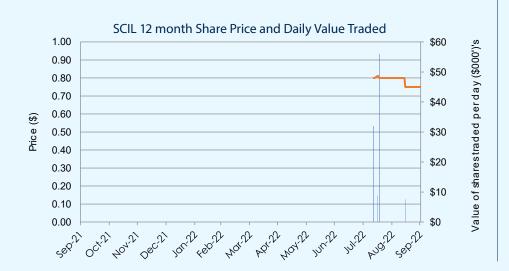
Shopping Centre Investments



Code	SCIL
Last Price	\$0.750
Issuer Profile Date	30/09/2022
Market	USX

Listed Jul-22
Year End 28-Feb
Shares issued 68,907,243
Market Cap \$51,680,432
Dividend Yield (Gross) 6.3%

Annual Report <u>28-Feb-2022</u>
Website <u>www.scil.co.nz</u>



Directors	Position	Appointed
Michael John Keyse	Chair	19/08/2013
David Hugo Rankin	Director	15/07/2014
Sarah Nancy Ott	Director	30/03/2021
Nigel William Atherfold	Director	25/07/2022
Top Ten Shareholders *	Shares	Ownership
Deepdale Limited	1,836,297	2.66%
Value Plus Holdings Ltd	1,817,446	2.64%
Essentia Ltd	1,805,149	2.62%
M T Ansett & M E Wilkins	1,800,000	2.61%
Ullrich Holdings Ltd	1,730,761	2.51%
B W Ralph, M V & P J Wilkins	1,700,000	2.47%
MacGibbions Investments Ltd	1,665,914	2.42%
Dinard Trustees Ltd, C I, J C F, J P & J W Ullrich, A L Voss	1,612,500	2.34%
J W Ullrich	1,612,500	2.34%
EBL Hilson & ATK Oh	1,407,606	2.04%
	16,988,173	24.65%

Disclaimer

Shopping Centre Investments Scil Shopping Centre Investments Shopping Centre Investments Ltd



Financial Summary (NZ\$000's)			Analysis		
Financial Performance	28-Feb-21	28-Feb-22	Investment Performance	28-Feb-21	28-Feb-22
Total Revenue	9,427	10,221	Closing Share Price (\$)	0.982	0.834
EBITDA	8,046	8,525	Annual Total Return (including net dividends)	-	(9.74%)
EBIT	7,799	8,250	A Profitability (EBIT/Revenue)	82.7%	80.7%
Net Profit/Comprehensive Income	(771)	6,343	B Activity (Rev/Average Total Net Assets)		8.46
			Return on Capital Employed (A x B)	6.45%	6.83%
Financial Position			Return on Equity (NPAT/Avg. Shareholders Funds) (1		11.37%
Current Assets (ex cash)	673	876			
Current Liabilities (ex debt)	(1,505)	(1,233)	Shares on Issue (m)	55.1	68.9
Net Working Capital	(832)	(357)	Reported Net Profit / Comprehensive Income (\$m)	(0.771)	6.343
Non-Current Assets	132,174	136,110	Net Dividend Yield	4.33%	6.29%
Non-Current Liabilities (ex debt)	(12,271)	(13,251)	Imputation Credits	0.00%	0.00%
Total Net Assets (ex cash/debt)	119,071	122,503	Gross Dividend Yield	4.33%	6.29%
(Cash)	(2,071)	(1,968)	Per Share (cents)		
Debt	67,000	67,000	EPS - Basic	(1.40)	10.23
Net Debt	64,929	65,032	EPS - Diluted	(1.12)	9.20
Shareholder Funds	54,143	57,471	Net Dividend	4.25	5.25
Total Capital Employed	119,071	122,503	Net Tangible Assets	98.22	83.40
			Cash Flow from Operations	10.44	8.86
Total Assets (incl cash)	134,919	138,954			
			Valuation (as at year end)		
Cash Flows			Trailing P/E (multiple)	(70.21)	8.15
Operating Cash Flows	5,753	6,104	Market Value (\$m)	54.14	57.47
Investing Cash Flows	(1,923)	(2,393)	Enterprise Value 'EV' (\$m) 119.0		122.50
Financing Cash Flows	(4,004)	(3,800)	EV/EBIT (multiple) 15.27x		14.85x
Net Increase/(Decrease) in Cash	(175)	(89)			

SeaDragon



SeaDragon is New Zealand's only refiner and blender of internationally certified, human-grade Omega-3 DHA and EPA oils, sourced from algae and byproducts from fish caught in the clean, pure waters of New Zealand and other certified-sustainable fisheries.

SeaDragon supply nutraceutical, infant formula and functional food manufacturers around the world with exceptionally high-quality Omega-3 DHA; 'The World's Best Brain Food.

DHA is the world's best brain food as it is a crucial building block of lifelong brain and eye health. Humans cannot produce DHA, so it must be consumed in our diets. Unfortunately, most modern diets are lacking in this vital nutrient. Omega-3's are the sixth most researched medical ingredient in the world, with over 40,000 published studies. Numerous studies show DHA is critical in infants' brain and eye development, promoting healthy, normal function during adult life and guarding against premature cognitive and macular decline. Emerging evidence shows strong interest in the anti-inflammatory properties of DHA and DHA's positive effect on respiratory function.

SeaDragon proudly refines Omega-3 DHA oils to world-class standards in our modern refinery located in Nelson, New Zealand. Our oils can be exported globally and our refinery is registered by regulators in the EU, US, Canada and China. Our refined oils have a pleasant flavour and odour, 24-month shelf life, and various packaging options. All SeaDragon oils are made with and accredited to the gold standard for infant nutrition production, FSSC22000.

Strategically, SeaDragon is focused on capacity utilisation in its new Omega-3 oil refinery, diversifying and expanding customer base, and developing advanced Omega-3 delivery products and formats. The company is well-positioned to meet the growing market demand for high-quality DHA oil for infant nutrition that has recently been enhanced by regulatory changes in key markets. New products and delivery formats are positioned to meet customer demand for products that help them proactively manage their health, which is a key macro trend in consumer behaviour that has developed out of the COVID-19 environment.

As at 30 September 2022, 175,000,000 fully paid ordinary shares were issued to SeaDragons majority shareholder - Pescado Holdings Limited.



SEADRAGON PROUDLY REFINES OMEGA-3 DHA OILS TO WORLD-CLASS STANDARDS IN OUR MODERN REFINERY LOCATED IN NELSON

SeaDragon

Code SEA **Last Price** \$0.048

Issuer Profile Date 30/09/2022

Market USX

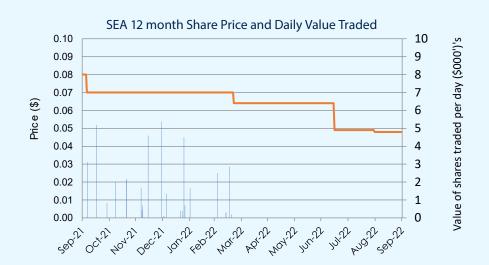
May-20 Listed Year End 31-Mar

Shares issued 406,836,888 Market Cap \$19,528,171

Dividend Yield (Gross) na

Annual Report 31-Mar-2022

www.seadragon.co.nz Website





Directors	Position	Appointed
Bryan Mogridge	Chairman	1-Feb-19
Jeremy Cook	Director	15-Oct-12
Stuart Macintosh	Director	29-Jun-15
Mark Sadd	Director	22-Nov-17
Mark Stewart	Director	22-Nov-17
Warwick Webb	Alternate Director	22-Nov-17
Craig Patch	Director	30-Sep-19
Richard Carey	Alternate Director	11-Dec-21
Jacob Silverstein	Director	11-Dec-21
Top Ten Shareholders *	Shares	Ownership
Pescado Holdings Ltd	295,978,581	72.75%
Seaspren Limited	24,200,787	5.95%
Mogridge Family Trust	11,550,000	2.84%
One Funds Management Ltd	10,610,224	2.61%
Bioscience Managers Ventures Pty Ltd	5,833,333	1.43%
SDMO Trustee Ltd	4,384,190	1.08%
Skylog Ltd	4,018,055	0.99%
R G & T M Carey	3,533,334	0.87%
G R Wheeler	2,000,000	0.49%
N W P Willemse	2,000,000	0.49%
	364,108,504	80.72%

Disclaimer





Financial Summary (NZ\$000's)			
Financial Performance	31-Mar-20	31-Mar-21	31-Mar-22
Total Revenue	6,625	4,505	5,280
EBITDA	(5,136)	(2,579)	(2,943)
EBIT	(7,258)	(2,579)	(4,614)
Net Profit/Comprehensive Income	(7,038)	(3,134)	(5,123)
Financial Position			
Current Assets (ex cash)	2,476	2,383	2,916
Current Liabilities (ex debt)	(1,841)	(1,003)	(1,694)
Net Working Capital	635	1,380	1,222
Non-Current Assets	7,988	9,650	7,389
Non-Current Liabilities (ex debt)	(1,904)	(4,353)	(4,154)
Total Net Assets (ex cash/debt)	6,719	6,677	4,457
(Cash)	(204)	(1,631)	(1,326)
Debt		559	2,608
Net Debt	(204)	(1,072)	1,282
Shareholder Funds	6,923	7,749	3,175
Total Capital Employed	6,719	6,677	4,457
Total Assets (incl cash)	10,668	13,664	11,631
Cash Flows			
Operating Cash Flows	(4,384)	(2,651)	(2,352)
Investing Cash Flows	(787)	(121)	(210)
Financing Cash Flows	4,161	4,199	2,257
Net Increase/(Decrease) in Cash	(1,010)	1,427	(305)

Analysis			
Investment Performance	31-Mar-20	31-Mar-21	31-Mar-22
Closing Share Price (\$)	0.000	0.055	0.064
Annual Total Return (including net dividends)	-	-	16.4%
A Profitability (EBIT/Revenue)	(109.6%)	(57.2%)	(87.4%)
B Activity (Rev/Average Total Net Assets)	0.85	0.67	0.95
Return on Capital Employed (A x B)	(93.1%)	(38.5%)	(82.9%)
Return on Equity (NPAT/Avg. Shareholders Funds)	(89.5%)	(42.7%)	(93.8%)
Shares on Issue (m)	75.7	231.8	231.8
Reported Net Profit / Comprehensive Income (\$m)	(7.0)	(3.1)	(5.1)
Net Dividend Yield	0.0%	0.0%	0.0%
Imputation Credits	100.0%	100.0%	100.0%
Gross Dividend Yield	0.0%	0.0%	0.0%
Per Share (cents)			
EPS - Basic	(9.3)	(1.4)	(2.2)
EPS - Diluted	(9.3)	(1.4)	(2.2)
Net Dividend	-	-	-
Net Tangible Assets	9.1	3.3	1.4
Cash Flow from Operations	(5.8)	(1.1)	(1.0)
Valuation (as at year end)			
Trailing P/E (multiple)	-	(4.1)	(2.9)
Market Value (\$m)	-	12.8	14.8
Enterprise Value 'EV' (\$m)	(0.2)	11.7	16.1
EV/EBIT (multiple)	0.0x	(4.5x)	(3.5x)

Skyline Enterprises



SKYLINE ENTERPRISES was established in 1966 and has become a major tourism operator with operations in NZ and offshore.

In New Zealand SKYLINE owns and operates gondola cableways in Queenstown and Rotorua accessing restaurants and cafes, luge operations and other activities; an accommodation property in Queenstown, 100% of the Christchurch Casino and 33% of the Dunedin Casino; and a portfolio of nine commercial properties located in Queenstown's CBD. Internationally SKYLINE owns and operates five luge sites; Sentosa Island in Singapore, Mont Tremblant and Calgary in Canada (seasonal only) and two in South Korea, one being at Tongyeong and another in Busan.

The Group operations net profit after tax amounted to \$35.7 million over the 2022 financial year compared with \$56.7 million for the previous year.

The result includes a positive increase in the commercial property values of \$7.7m and the balance being underlying trading profits of \$27.2m. This compares to an increase in commercial property values of \$36.4m and underlying trading profits of \$32.2m in the prior year. The decrease of \$5m in underlying trading profit reflects the ongoing CV-19 impacts that we experienced

Revenue was up on the prior year at \$117.5m (versus \$102m), however still significantly down on pre-CV-19 levels (\$196m in 2020) due to the ongoing impact of CV-19.

This impact included lockdowns and tightened restrictions following CV-19 Omicron variant outbreaks in the second half of the financial year. This impact was felt at differing levels across all markets with the New Zealand based businesses being hardest hit. This included the key Auckland domestic market being locked down for a total of 15 weeks.

Skyline has been making solid progress with the redevelopment of its iconic Queenstown property, with much of the preparatory rock and groundworks for the new Gondola and bottom and top terminals nearing completion, on time and on budget. The opening of the new 10-seater Gondola in July 2023 will be a significant milestone in the continued success story of the business. Skyline Rotorua and the Christchurch Casino both enjoyed sound domestic and local visitation prior to the Auckland lockdown. Careful cost management through the later part of the year contributed to a respectable year-end result for both businesses.

International operations were similarly not immune to COVID-19 related disruption, but positive results were still delivered across all businesses - particularly where COVID-19 restrictions eased earlier such as in Singapore or where they had been largely removed such as in the Canadian sites at Calgary and Mont-Tremblant.



Skyline Enterprises

Skyline

Code	SEL
Last Price	\$19.00
Issuer Profile Date	30/09/2022
Market	USX

 Listed
 Dec-03

 Year End
 31-Mar

 Shares issued
 34,137,379

 Market Cap
 \$648,610,201

Dividend yield (Gross) na

Annual Report <u>31-Mar-2022</u>

Website <u>www.skyline.co.nz</u>



Directors	Position	Appointed
Jan Hunt	Chairman	23-May-08
Grant Hensman	Director	11-Feb-92
Richard Thomas	Director	21-May-07
Donald Jackson	Director	15-Apr-15
Sarah Ottrey	Director	1-Nov-16
Peter Treacy	Director	1-Dec-21
Top Ten Shareholders *	Shares	Ownership
P J & G H Hensman	3,042,402	8.91%
Mount Crystal Ltd	2,812,854	8.24%
BNP Paribas Nominees (NZ) Ltd	2,171,799	6.36%
L D Gill, McCulloch Trustees Ltd	1,500,000	4.39%
Strowan Enterprises Ltd	1,350,000	3.95%
Hensman-Macdonald Ltd	1,255,161	3.68%
D J & E G Luke, Luke Trustees Ltd	1,032,355	3.02%
G H Hensman, N T Van Wichen	811,539	2.38%
L M E & P J Hensman, McCulloch Trustees Ltd	800,000	2.34%
B B Collie, P J Hensman	594,800	1.74%
	15,370,910	45.03%

Disclaimer

Skyline Enterprises



Financial Summary (NZ\$000's)			
Financial Performance	31-Mar-20	31-Mar-21	31-Mar-22
Total Revenue	196,043	102,037	117,501
EBITDA	86,070	84,638	49,116
EBIT	67,086	71,068	35,493
Net Profit/Comprehensive Income	10,039	56,744	35,705
Financial Position			
Current Assets (ex cash)	26,861	18,233	9,651
Current Liabilities (ex debt)	(24,434)	(19,671)	(20,631)
Net Working Capital	2,427	(1,438)	(10,980)
Non-Current Assets	396,614	448,917	504,265
Non-Current Liabilities (ex debt)	(11,302)	(12,147)	(12,169)
Total Net Assets (ex cash/debt)	387,739	435,332	481,116
(Cash)	(45,515)	(50,311)	(47,869)
Debt	9,488	7,681	17,913
Net Debt	(36,027)	(42,630)	(29,956)
Shareholder Funds	423,766	477,962	511,072
Total Capital Employed	387,739	435,332	481,116
Total Assets (incl cash)	468,990	517,461	561,785
Cash Flows			
Operating Cash Flows	65,244	37,159	38,595
Investing Cash Flows	(25,440)	(38,777)	(30,654)
Financing Cash Flows	(31,115)	(714)	(1,301)
Net Increase/(Decrease) in Cash	8,689	(2,332)	6,640

Analysis			
Investment Performance	31-Mar-20	31-Mar-21	31-Mar-22
Closing Share Price (\$)	12.500	18.250	17.500
Annual Total Return (including net dividends)	(47.6%)	46.0%	(4.1%)
A Profitability (EBIT/Revenue)	34.2%	69.6%	30.2%
B Activity (Rev/Average Total Net Assets)	0.51	0.23	0.24
Return on Capital Employed (A x B)	17.3%	16.3%	7.4%
Return on Equity (NPAT/Avg. Shareholders Funds)	2.3%	12.6%	7.2%
Shares on Issue (m)	34.1	34.1	34.1
Reported Net Profit / Comprehensive Income (\$m)	10.0	56.7	35.7
Net Dividend Yield	480.0%	0.0%	0.0%
Imputation Credits	28.0%	0.0%	0.0%
Gross Dividend Yield	520.8%	0.0%	0.0%
Per Share (cents)			
EPS - Basic	29.4	166.2	104.6
EPS - Diluted	29.4	166.2	104.6
Net Dividend	60.0	0.0	0.0
Net Tangible Assets	1,078.0	1,235.9	1,332.6
Cash Flow from Operations	191.1	108.9	113.1
Valuation (as at year end)			
Trailing P/E (multiple)	42.5	11.0	16.7
Market Value (\$m)	426.7	623.0	597.4
Enterprise Value 'EV' (\$m)	390.7	588.4	567.4
EV/EBIT (multiple)	5.8x	8.2x	16.0x

Silver Fern Farms



Silver Fern Farms Co-operative Limited represents a proud collective of consumer-focused farmers throughout New Zealand, who together supply sheep, beef, and deer to Silver Fern Farms Limited.

Silver Fern Farms Limited is New Zealand's leading processor, marketer and exporter of premium quality lamb, beef, venison and associated products.

In order to achieve the vision, of innovating to meet the highest possible standards of sustainable farming practice, Silver Fern Farms have developed three strategic pillars – People, Planet, and Prosperity. With the goal to grow the Co-operative with suppliers who align in market focus and strive towards sustainable farming practice.

Annual results for the 2021 year include a net profit after tax of \$103.8m (FY2020: \$65.4m), Revenue of \$2,749.6m (FY2020: \$2,490.1m), Increased investment in capital expenditure up \$8.0m to \$60.5m. On the 31st of March, Silver Fern Farms announced a fully imputed dividend of 12.9 cents per share payable to all ordinary and rebate shareholders.



Silver Fern Farms

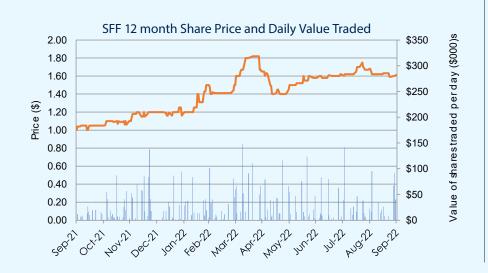
SILVER FERN FARMS

Code	SFF
Last Price	\$1.610
Issuer Profile Date	30/09/2022
Market	Unlisted

Listed Oct-09
Year End 31-Dec
Shares issued 100,378,874
Market Cap \$161,609,987
Dividend Yield (Gross) 6.70%

Annual Report <u>31-Dec-2021</u>

Website www.silverfernfarms.coop



Directors	Position	Appointed
Robert Hewett	Chair	29-Feb-08
Richard Young	Director	18-Dec-13
Deborah Taylor	Director	2-Jul-13
Dan Jex-Blake	Director	
Gabrielle Thompson	Director	
Timothy Gibson	Director	30-Apr-20
Anna Nelson	Director	19-Oct-21
William Beetham	Director	11-May-22
Adrian Ball	Director	1-Sep-22
Top Ten Shareholders *	Shares	Ownership
Forsyth Barr Custodians Limited	4,219,455	3.80%
Glenthorne Station Limited	800,000	0.72%
W L Robinson	797,726	0.72%
Custodial Services Limited	587,151	0.53%
FNZ Custodians Limited	425,152	0.38%
P S & H J Wilson	423,686	0.38%
Otairi Limited	344,742	0.31%
A H S Kyle	304,885	0.27%
D McIlraith	300,000	0.27%
J Backhouse	249,386	0.22%
	-	

Disclaimer

The information contained in this Issuer Profile has been prepared by Armillary Private Capital ('Armillary'), on behalf of Efficient Market Services Limited ('Unlisted'). While the intention is to provide accurate information based on historical performance and market information, Armillary and Unlisted accept no liability for any errors or inaccuracies in this Issuer Profile. The reader is advised to perform their own research to confirm the accuracy of the information contained in this Issuer Profile before relying on it for any investment decision making. This Issuer Profile has been prepared as a 'class service' as defined by the Financial Advisers Act and is general in nature.

7.60%

8,452,183

Silver Fern Farms



Financial Summary (NZ\$000's)			
Financial Performance	31-Dec-19	31-Dec-20	31-Dec-21
Total Revenue	35,786	33,147	52,242
NPBT	35,059	32,043	51,298
NPAT	34,913	31,630	51,466
Net Profit/Comprehensive Income	35,552	31,404	49,735
Financial Position			
Current Assets (ex cash)	52,256	20,882	32,557
Current Liabilities (ex debt)	(53,110)	(56,966)	(33,360
Net Working Capital	(854)	(36,084)	(803)
Non-Current Assets	300,932	320,173	357,242
Non-Current Liabilities (ex debt)		-	
Total Net Assets (ex cash/debt)	300,078	284,089	356,439
(Cash)	(17,653)	(22,335)	(23,383)
Debt		-	
Net Debt	(17,653)	(22,335)	(23,383)
Shareholder Funds	317,731	340,920	379,822
Total Capital Employed	300,078	318,585	356,439
Total Assets (incl cash)	370,841	363,390	413,182
Cook Flours			
Cash Flows	(1 220)	12.700	11 744
Operating Cash Flows	(1,338)	12,700	11,744
Investing Cash Flows	(1,970)	(5,000)	(1,200)
Financing Cash Flows	878	(8,018)	(10,696)
Net Increase/(Decrease) in Cash	(2,430)	(318)	(152)

Analysis			
Investment Performance	31-Dec-19	31-Dec-20	31-Dec-21
Closing Share Price (\$)	0.550	0.790	1.200
Annual Total Return (including net dividends)	(4.1%)	53.9%	59.2%
A Profitability (EBIT/Revenue)	97.6%	95.4%	98.5%
B Activity (Rev/Average Total Net Assets)	0.12	0.11	0.16
Return on Capital Employed (A x B)	12.2%	10.6%	15.6%
Return on Equity (NPAT/Avg. Shareholders Funds)	11.8%	9.5%	13.8%
Shares on Issue (m)	100.4	100.4	100.4
Reported Net Profit / Comprehensive Income (\$m)	35.6	31.4	49.7
Net Dividend Yield	1.6%	9.9%	6.7%
Imputation Credits	na	na	na
Gross Dividend Yield	1.6%	9.9%	6.7%
Per Share (cents)			
EPS - Basic	35.37	31.99	51.98
EPS - Diluted	34.78	31.51	51.27
Net Dividend	0.87	7.84	8.04
Net Tangible Assets	214.3	194.7	316.2
Cash Flow from Operations	(1.3)	12.7	11.7
Valuation (as at year end)			
Trailing P/E (multiple)	1.6	2.5	2.3
Market Value (\$m)	55.2	79.3	120.5
• •	37.6	57.0	97.1
Enterprise Value 'EV' (\$m)	37.6 1.1x	1.8x	97.1 1.9x
EV/EBIT (multiple)	1.1X	1.8X	1.9X

Speirs Group



Speirs Group Limited is a 100% New Zealand owned and operated company with a business heritage dating back over 100 years.

It has a 67% partnership interest in Speirs Foods (2018) LP. Speirs Group also holds a 2.27% shareholding in Equipment Leasing and Finance Holdings Limited. In September 2016, this entity acquired AB Equipment Limited and NZ Trucks Limited. While the finance and equipment businesses operate separately, the combined group now provides scale, efficiencies and the opportunity to broaden the customer offering of each further.

The Group recorded a profit after tax attributable to ordinary shareholders of \$190,000 compared to the previous year profit after tax of \$135,000. After due consideration the Speirs Group Limited directors have declared that a cash dividend of 5 cents per ordinary share (plus imputations) will be paid to all ordinary shareholders on 31 October 2022. The record date for the dividend will be Friday 14 October 2022.



Speirs Group

Code SGL

Last Price \$1.000

Issuer Profile Date 30/09/2022

Market USX

 Listed
 Aug-16

 Year End
 31-Jun

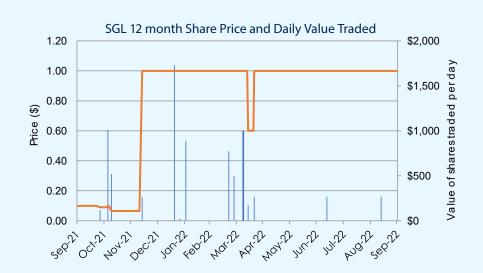
 Shares issued
 1,133,596

 Market Cap
 \$1,133,596

Dividend Yield (Gross) na

Annual Report <u>30-Jun-2022</u>

Website <u>www.speirs.co.nz</u>





Directors	Position	Appointed
Richard Speirs	Non-executive Director	1-Nov-94
Derek Walker	Non-executive Director	14-Jun-07
Fred Hutchings	Non-executive Director	11-Sep-14
David Speirs	Non-executive Director	1-Feb-16
Top Ten Shareholders	Shares	Ownership
R N Speirs	104,768	9.24%
J A Speirs	92,956	8.20%
B H Wallace	82,169	7.34%
S R Le Moign, R N & R N Speirs, Glendinning	gs Trustee	
Company Ltd	70,549	6.22%
SL Baldwin, SA Nicholas, DJ Speirs, Markha	•	
Trustees	64,228	5.67%
S R Le Moign, R N & R N Speirs, Glendinning	•	4.600/
Company Ltd	52,123	
K B Taylor	50,000	4.41%
S L Baldwin, S A Nicholas, D J Speirs, Markh	•	2.720/
Trustees	42,179	
D J & R Speirs	27,139	2.39%
S L Baldwin, S A Nicholas, D J Speirs, Markh	•	
Trustees	25,721	
	612,832	54.06%

Disclaimer

Speirs Group



Financial Summary (NZ\$000's)				Analysis			
Financial Performance	30-Jun-20	30-Jun-21	30-Jun-22	2020 & 2021 share price adjusted to account for 10 to	o 1 share con	solidation o	n 24/11/2021
Total Revenue	17,688	18,565	18,855	Investment Performance	30-Jun-20	30-Jun-21	30-Jun-22
EBITDA	1,176	551	684	Closing Share Price (\$)	0.70	0.90	1.00
EBIT	565	531	479	Annual Total Return (including net dividends)	0.7%	29.3%	14.9%
Net Profit/Comprehensive Income	239	279	261	A Profitability (EBIT/Revenue)	3.2%	2.9%	2.5%
				B Activity (Rev/Average Total Net Assets)	2.73	2.65	2.46
Financial Position				Return on Capital Employed (A x B)	8.7%	7.6%	6.3%
Current Assets (ex cash)	3,137	3,872	4,095	Return on Equity (NPAT/Avg. Shareholders Funds)	5.7%	6.5%	5.9%
Current Liabilities (ex debt)	(1,658)	(2,073)	(2,159)				
Net Working Capital	1,479	1,799	1,936	Shares on Issue (m)	11.3	11.3	1.1
Non-Current Assets	5,078	5,660	5,930	Reported Net Profit / Comprehensive Income (\$m)	0.2	0.3	0.3
Non-Current Liabilities (ex debt)		-	<u>-</u>	Net Dividend Yield	na	na	na
Total Net Assets (ex cash/debt)	6,557	7,459	7,866	Imputation Credits	na	na	na
				Gross Dividend Yield	na	na	na
(Cash)	(341)	(645)	(62)				
Debt	2,709	3,830	3,536	Per Share (cents)			
Net Debt	2,368	3,185	3,474	EPS - Basic	(0.80)	0.65	2.46
Shareholder Funds	4,189	4,274	4,392	EPS - Diluted	(0.80)	0.65	2.46
Total Capital Employed	6,557	7,459	7,866	Net Dividend	na	na	na
				Net Tangible Assets	36.10	37.10	381.53
Total Assets (incl cash)	8,556	10,177	10,087	Cash Flow from Operations	9.71	1.99	(19.41)
Cash Flows				Valuation (as at year end)			
Operating Cash Flows	1,101	226	(220)	Trailing P/E (multiple)	(8.72)	13.79	4.06
Investing Cash Flows	(203)	(1,067)	71	Market Value (\$m)	7.93	10.20	1.13
Financing Cash Flows	(808)	1,145	(434)	Enterprise Value 'EV' (\$m)	10.30	13.39	4.61
Net Increase/(Decrease) in Cash	90	304	(583)	EV/EBIT (multiple)	8.76x	24.29x	6.74x

Senior Trust Capital



Senior Trust Capital is a well-established investment company that focuses on lending to and investing in New Zealand retirement villages and aged care.

This booming industry has delivered strong growth for a long time and promises to keep rewarding investors for decades to come. The company use the capital at its disposal to lend money to - or buy shares in - the operators of privately owned retirement villages and aged care facilities that are well located and cater to the premium sector of the market.

This gives a good mix of reliable returns from the lending, and growth potential through the equity holdings. Since founding, Senior Trust Capital has provided hundreds of local investors with regular returns and distribute dividends quarterly.

SINCE 2010, SENIOR TRUST HAS BEEN ASSOCIATED WITH FUNDING RETIREMENT VILLAGES THROUGHOUT NEW ZEALAND



Senior Trust Capital

SENIOR TRUST

Code	STCU
Last Price	\$0.930
Issuer Profile Date	30/09/2022
Market	USX

 Listed
 Aug-21

 Year End
 31-Mar

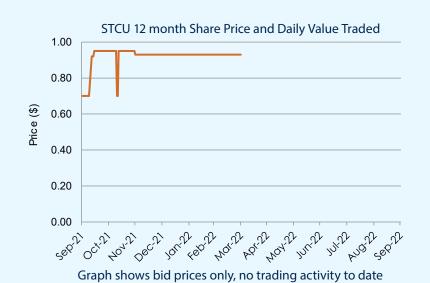
 Shares issued
 45,923,955

 Market Cap
 \$42,709,278

Dividend Yield (Gross) na

Annual Report <u>31-Mar-2022</u>

Website <u>www.seniortrustcapital.co.nz</u>



Directors	Position	Appointed
John Jackson	Chairman	1-Aug-12
Andrew Franicevic	Director	9-Aug-19
Raymond Jimmieson	Director	21-Aug-20

Top Ten Shareholders *	Shares	Ownership
Various Allottments	33,836,478	75.68%
D Stevens	1,958,875	4.27%
G A Sandes	1,189,938	2.59%
M Williams	1,087,326	2.37%
M Codlin	1,000,000	2.18%
R Ronald-Hine	1,000,000	2.18%
G Boyce	995,500	2.17%
P Zeusche	899,433	1.96%
A Ward	829,325	1.81%
Senior Trust Equity Ltd Partnership	817,680	1.78%
	43,614,555	94.97%

Disclaimer

Senior Trust Capital



Financial Summary (NZ\$000's)			
Financial Performance	31-Mar-20	31-Mar-21	31-Mar-22
Total Revenue	5,811	4,896	5,675
EBITDA	4,220	3,672	4,653
EBIT	3,220	3,672	4,653
Net Profit/Comprehensive Income	2,226	3,011	2,954
Financial Position			
Current Assets (ex cash)	21,891	24,990	11,701
Current Liabilities (ex debt)	(884)	(858)	(847)
Net Working Capital	21,007	24,131	10,854
Non-Current Assets	29,310	24,198	37,350
Non-Current Liabilities (ex debt)		-	_
Total Net Assets (ex cash/debt)	50,317	48,330	48,204
(Cash)	(2,624)	(149)	(0)
Debt	4,800	-	577
Net Debt	2,176	(149)	577
Shareholder Funds	48,141	48,479	47,627
Total Capital Employed	50,317	48,330	48,204
Total Assets (incl cash)	53,826	49,337	49,051
Cash Flows			
Operating Cash Flows	4,876	3,942	3,027
Investing Cash Flows	(12,868)	1,444	424
Financing Cash Flows	8,681	(7,861)	(4,177)
Net Increase/(Decrease) in Cash	688	(2,475)	(726)

Analysis			
Investment Performance	31-Mar-20	31-Mar-21	31-Mar-22
Closing Share Price (\$)	0.000	0.000	0.930
Annual Total Return (including net dividends)	na	na	na
A Profitability (EBIT/Revenue)	55.4%	75.0%	82.0%
B Activity (Rev/Average Total Net Assets)	0.13	0.10	0.12
Return on Capital Employed (A x B)	7.2%	7.4%	9.6%
Return on Equity (NPAT/Avg. Shareholders Funds)	5.2%	6.2%	6.1%
Shares on Issue (m)	45.8	45.9	45.1
Reported Net Profit / Comprehensive Income (\$m)	2.23	3.01	2.95
Net Dividend Yield	na	na	14.2%
Imputation Credits	0.0%	0.0%	0.0%
Gross Dividend Yield	na	na	na
Per Share (cents)			
EPS - Basic	5.42	6.56	6.47
EPS - Diluted	5.42	6.56	6.47
Net Dividend	6.29	6.36	6.54
Net Tangible Assets	105.09	105.56	105.59
Cash Flow from Operations	10.64	8.58	6.71
Valuation (as at year end)			
Trailing P/E (multiple)	0.00	0.00	14.38
Market Value (\$m)	0.00	0.00	41.95
Enterprise Value 'EV' (\$m)	2.18	(0.15)	42.53
EV/EBIT (multiple)	0.52x	(0.04x)	9.14x

Syft Technologies



Syft Technologies is the world leading provider of SIFT-MS solutions, revolutionising the world of analytical trace gas analysis.

This ground breaking technique emerged out of investigations of atmospheric and interstellar ion chemistry and was developed further at the University of Canterbury in New Zealand. In 2002, Syft Technologies was formed to take this academic research to a fully developed commercial solution.

Syft instruments are sold throughout the world, in a wide range of applications from SemiConductor through to Life Sciences. In all applications the unique attributes of SIFT-MS have enabled its customers to outperform conventional techniques, resulting in a greater understanding of their products. Syft has established sales and support offices globally in Germany, South Korea, USA, Singapore and Taiwan.

In FY2022 overall revenue was up 17% year-on-year to \$33.8m. Gross profit improved 28% over the previous year to \$16.7m, with gross margin improving from 46% to 50%. Full year operating profit was \$0.4m, with EBITDA of \$4.0m, an improvement of 36% over the prior year.

US based Ampersand Capital Partners signed a subscription agreement for a \$22.8m capital injection to enable growth, and penetration into new markets.

SYFT INSTRUMENTS ARE SOLD THROUGHOUT THE WORLD, IN A WIDE RANGE OF APPLICATIONS FROM SEMICONDUCTOR THROUGH TO LIFE SCIENCES.



Syft Technologies



Code	SYF
Last Price	\$1.000
Issuer Profile Date	30/09/2022
Market	USX

 Listed
 Apr-17

 Year End
 31-Mar

 Shares issued
 89,656,692

 Market Cap
 \$89,656,692

Dividend Yield (Gross) na

Annual Report <u>31-Mar-2022</u>
Website <u>www.syft.com</u>



	5	
Directors	Position	Appointed
Michael Bushell	Director	17-Jun-13
Deshitha Edirisuriya	Director	8-May-19
Alan Monro	Director	20-Aug-19
Jeffrey McDowall	Director	1-Mar-20
Kathryn McGrath	Director	1-Jan-20
David Patteson	Director	13-Apr-22
Top Ten Shareholders	Shares	Ownership
Ampersand 2020 Ltd Partnership	17,545,000	19.57%
Accident Compensation Corporation	14,170,738	15.81%
Whale Watch Kaikoura Limited	8,612,260	9.61%
L S & S J Collins	3,000,000	3.35%
Douglas Ziffel & Smoot (New York) Limited	3,000,000	3.35%
Leveraged Equities Finance Limited	2,249,200	2.51%
Wing Kai Leung	2,168,783	2.42%
Iconic Investments Limited	2,108,706	2.35%
Opihi Investments Limited	2,062,447	2.30%
Forsyth Barr Custodians Limited	1,966,668	2.19%
	56,883,802	63.45%

Disclaimer

Syft Technologies



Financial Summary (NZ\$000's)			
Financial Performance	31-Mar-20	31-Mar-21	31-Mar-22
Total Revenue	31,641	30,147	34,217
EBITDA	2,999	3,478	4,301
EBIT	1,211	1,332	1,219
Net Profit/Comprehensive Income	805	821	(46)
Financial Position			
Current Assets (ex cash)	12,566	10,403	11,945
Current Liabilities (ex debt)	(5,699)	(5,619)	(5,684)
Net Working Capital	6,867	4,784	6,261
Non-Current Assets	9,585	28,461	34,598
Non-Current Liabilities (ex debt)	(292)	(13,642)	(13,474)
Total Net Assets (ex cash/debt)	16,160	19,603	27,385
(Cash)	(4,464)	(1,573)	(408)
Debt		-	4,126
Net Debt	(4,464)	(1,573)	3,718
Shareholder Funds	20,624	21,176	23,667
Total Capital Employed	16,160	19,603	27,385
Total Assets (incl cash)	26,615	40,437	46,951
Cash Flows			
Operating Cash Flows	6,948	4,752	2,581
Investing Cash Flows	(4,435)	(6,991)	(8,617)
Financing Cash Flows	(450)	(652)	4,913
Net Increase/(Decrease) in Cash	2,063	(2,891)	(1,123)

Analysis			
Investment Performance	31-Mar-20	31-Mar-21	31-Mar-22
Closing Share Price (\$)	1.100	0.850	1.320
Annual Total Return (including net dividends)	15.8%	(22.7%)	55.3%
A Profitability (EBIT/Revenue)	3.8%	4.4%	3.6%
B Activity (Rev/Average Total Net Assets)	1.96	1.54	1.25
Return on Capital Employed (A x B)	7.5%	6.8%	4.5%
Return on Equity (NPAT/Avg. Shareholders Funds)	3.9%	3.9%	(0.2%)
Shares on Issue (m)	73.9	73.9	
Reported Net Profit / Comprehensive Income (\$m)	0.8	0.8	(0.0)
Net Dividend Yield	0.0%	0.0%	0.0%
Imputation Credits	0.0%	0.0%	0.0%
Gross Dividend Yield	0.0%	0.0%	0.0%
Per Share (cents)			()
EPS - Basic	1.1	1.2	(0.1)
EPS - Diluted	1.1	1.1	(0.1)
Net Dividend	-	-	-
Net Tangible Assets	24.6	23.3	27.4
Cash Flow from Operations	9.4	6.4	3.6
Valuation (as at year end)			
Trailing P/E (multiple)	101.0	70.8	,
Market Value (\$m)	81.3	62.8	
Enterprise Value 'EV' (\$m)	76.9	61.3	
EV/EBIT (multiple)	63.5x	46.0x	81.1x

Terra Vitae Vineyards



Terra Vitae Vineyards has established vineyards in Hawke's Bay and Marlborough, with long term supply arrangements in place with Villa Maria Estate Limited, New Zealand's largest and most awarded locally owned wine company.

The company structure is the result of a successful amalgamation of Seddon Vineyards of Marlborough Limited and Terra Vitae Vineyards Limited, which took place on 30 June 2006.

The 2021-2022 year resulted in the largest ever harvest of 5,633 tonnes together with an uplift in prices, the company achieved a record total harvest value of \$12,713,988. (2021 grape sales from 3,212 tonnes was \$6,647,375) and after expenses the operating profit was \$3,227,445 (2021 loss was \$943,949). (2020 profit was \$1.163m).

An exceptional result due to a combination of ideal weather conditions at critical times and much of the input costs being incurred before some hefty increases flowed through from suppliers in the new financial year. A fully imputed dividend of two cents per share has been declared, with a payment date of Dec 9, 2022.

TERRA VITAE VINEYARDS LIMITED HAS WELL ESTABLISHED VINEYARDS IN HAWKES BAY AND MARLBOROUGH, WITH LONG TERM SUPPLY ARRANGEMENTS IN PLACE WITH VILLA MARIA ESTATE LIMITED

Terra Vitae Vineyards

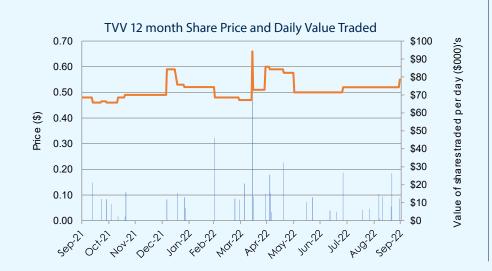
TERRA VITAE

Code	TVV
Last Price	\$0.550
Issuer Profile Date	30/09/2022
Market	USX

Listed Jul-06
Year End 30-Jun
Shares issued 40,000,000
Market Cap \$22,000,000
Dividend Yield (Gross) 2.8%

Annual Report <u>30-Jun-2022</u>

Website <u>www.terravitae.co.nz</u>



Directors	Position	Appointed
David (Joe) Ferraby	Chairman	4-Sep-02
Andrew Pearson	Director	4-Sep-02
Milan Brajkovich	Director	1-Jul-06
Sir George Fistonich	Director	1-Jul-06
Fabian Yukich	Alternate for G.Fistonich	13-Sep-17
Gregory Tomlinson	Director	30-Sep-21
Top Ten Shareholders *	Shares	Ownership
Villa Maria Estate Ltd	8,756,361	21.89%
Custodial Services Ltd	2,582,831	6.46%
Peter Rae Industries Ltd	616,000	1.54%
Manatu Ltd	550,000	1.38%
G V Fistonich	503,240	1.26%
Ellerslie Land Holdings Ltd	326,100	0.82%
A P Dreifuss, J M Steens & G L Tee	304,710	0.76%
MGS Fund Ltd	300,000	0.75%
Hatch Mansfield Agencies Ltd	275,760	0.69%
J L Quinn & M Goodwin	250,000	0.63%
	14,465,002	36.16%

Disclaimer

Terra Vitae Vineyards



Financial Summary (NZ\$000's)			
Financial Performance	30-Jun-20	30-Jun-21	30-Jun-22
Total Revenue	8,885	6,936	12,858
EBITDA	4,378	2,460	7,522
EBIT	2,310	267	4,520
Net Profit/Comprehensive Income	663	(545)	2,904
Financial Position			
Current Assets (ex cash)	5,982	4,680	9,119
Current Liabilities (ex debt)	(969)	(498)	(1,676)
Net Working Capital	5,013	4,182	7,443
Non-Current Assets	60,896	66,337	89,936
Non-Current Liabilities (ex debt)	(5,183)	(4,992)	(5,757)
Total Net Assets (ex cash/debt)	60,727	65,527	91,621
(Cash)	(6)	(362)	(78)
Debt	26,138	29,351	28,119
Net Debt	26,132	28,988	28,041
Shareholder Funds	34,595	36,539	63,580
Total Capital Employed	60,727	65,527	91,621
Total Assets (incl cash)	66,885	71,379	99,133
Cash Flows			
Operating Cash Flows	1,372	2,052	2,011
Investing Cash Flows	(2,033)	(4,221)	(664)
Financing Cash Flows	583	2,525	(1,631)
Net Increase/(Decrease) in Cash	(78)	357	(284)

Analysis			
Investment Performance	30-Jun-20	30-Jun-21	30-Jun-22
Closing Share Price (\$)	0.460	0.490	0.500
Annual Total Return (including net dividends)	6.1%	9.8%	4.1%
A Profitability (EBIT/Revenue)	26.0%	3.9%	35.1%
B Activity (Rev/Average Total Net Assets)	0.15	0.11	0.16
Return on Capital Employed (A x B)	4.0%	0.4%	5.8%
Return on Equity (NPAT/Avg. Shareholders Funds)	2.0%	(1.5%)	5.8%
Shares on Issue (m)	40.0	40.0	40.0
Reported Net Profit / Comprehensive Income (\$m)	0.7	(0.5)	2.9
Net Dividend Yield	1.5%	3.1%	2.0%
Imputation Credits	100.0%	100.0%	100.0%
Gross Dividend Yield	2.1%	4.3%	2.8%
Parish and (seed)			
Per Share (cents)			
EPS - Basic	1.66	(1.36)	7.26
EPS - Diluted	1.66	(1.36)	7.26
Net Dividend	0.71	1.51	1.01
Net Tangible Assets	86.5	91.3	157.7
Cash Flow from Operations	3.4	5.1	5.0
Valuation (as at year end)			
Trailing P/E (multiple)	27.8	(35.9)	6.9
•	18.4	19.6	20.0
Market Value (\$m)			
Enterprise Value 'EV' (\$m)	44.5	48.6	48.0
EV/EBIT (multiple)	19.3x	181.7x	10.6x

Zespri International

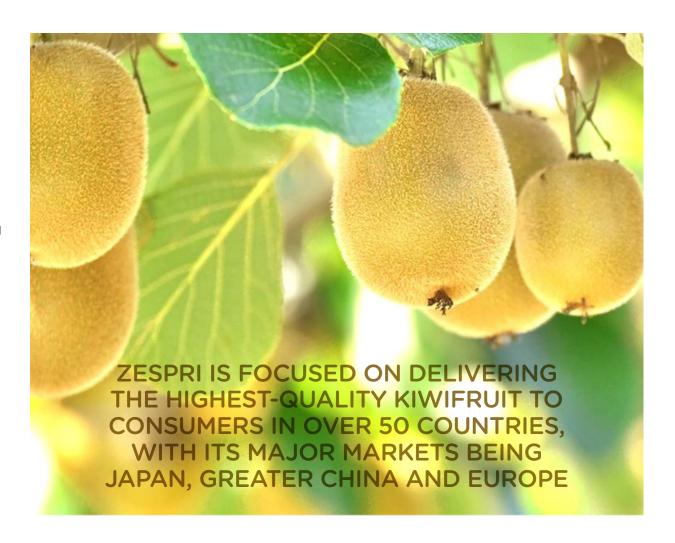


With global operating revenue of \$4.03 billion in 2021/2022, Zespri is one of the world's most successful horticulture marketing companies and the Zespri brand is recognised as the world leader in premium quality kiwifruit.

Zespri is a limited liability company which is 100 percent owned by current or past kiwifruit growers. On behalf of more than 2,800 growers in New Zealand and 1,500 growers based internationally. Zespri manages kiwifruit innovation and supply management, distribution management and marketing of Zespri Green, Zespri SunGold Kiwifruit, Zespri Organic, Zespri Sweet Green and Zespri Red Kiwifruit.

Zespri operates an integrated marketing system focused on delivering the highest-quality kiwifruit to consumers in over 50 countries, with its major markets being Japan, Greater China and Europe.

In 2021/22, Zespri's total sales volumes reached 201.5 million trays of New Zealand and non-New Zealand kiwifruit, an 11% increase on the previous financial year. Global revenue generated by fruit sales increased by 12% percent to \$4.03 billion.



Zespri International

Zespri_M

ZGL
\$7.000
30/09/2022
Unlisted

 Listed
 Feb-16

 Year End
 31-Mar

 Shares issued
 183,252,240

 Market Cap
 \$1,282,765,680

Dividend Yield (Gross) 27.6%

Annual Report <u>31-Mar-2022</u>
Website <u>www.zespri.com</u>



Directors	Position	Appointed
Bruce Cameron	Chairman	18-Aug-10
Nathan Flowerday	Director	18-Jul-12
Jonathan Mason	Director	1-May-13
Paul Jones	Director	25-Jul-14
Peter Springford	Director	1-May-17
Anthony Hawken	Director	25-Jul-18
Craig Thompson	Director	25-Jul-19
Alison Barrass	Director	1-Jun-21
Top Ten Shareholders *	Shares	Ownership
Trinity Lands Ltd	4,428,838	2.42%
Whitehall Fruitpackers Holdings Ltd	3,244,043	1.77%
Liberty Foundation 1977 Ltd	2,136,628	1.17%
Jace Orchards Ltd	2,093,524	1.14%
Mangatarata Farms Ltd	2,036,976	1.11%
Progeny Kiwifruit Ltd	1,780,893	0.97%
Mangatarata Orchards Ltd	1,627,965	0.89%
Fruit Force Partnership	1,600,476	0.87%
Ngai Tukairangi No.2 Trust	1,545,855	0.84%
Cooper Coolpac Ltd	1,536,482	0.84%
	22,031,680	12.02%

Disclaimer

Zespri International



Financial Summary (NZ\$000's)			
Financial Performance	31-Mar-20	31-Mar-21	31-Mar-22
Total Revenue	3,386,259	4,019,284	4,394,144
EBITDA	292,855	401,513	518,801
EBIT	272,248	385,493	502,105
Net Profit/Comprehensive Income	200,821	277,133	361,501
Financial Position			
Current Assets (ex cash)	463,285	510,549	590,045
Current Liabilities (ex debt)	(631,131)	(719,255)	(795,715)
Net Working Capital	(167,846)	(208,706)	(205,670)
Non-Current Assets	283,616	352,139	316,699
Non-Current Liabilities (ex debt)	(162,603)	(248,244)	(202,906)
Total Net Assets (ex cash/debt)	(46,833)	(104,811)	(91,877)
(Cash)	(322,821)	(414,643)	(443,965)
Debt	30,000	30,000	30,000
Net Debt	(292,821)	(384,643)	(413,965)
Shareholder Funds	245,988	279,832	322,088
Total Capital Employed	(46,833)	(104,811)	(91,877)
Total Assets (incl cash)	1,069,722	1,277,331	1,350,709
Cash Flows			
Operating Cash Flows	284,259	367,193	377,991
Investing Cash Flows	(24,418)	(14,753)	(24,906)
Financing Cash Flows	(138,353)	(234,015)	(324,695)
Net Increase/(Decrease) in Cash	121,488	118,425	28,390

Analysis			
Investment Performance	31-Mar-20	31-Mar-21	31-Mar-22
Closing Share Price (\$)	7.800	9.700	8.850
Annual Total Return (including net dividends)	45.3%	40.4%	9.4%
A Profitability (EBIT/Revenue)	8.0%	9.6%	11.4%
B Activity (Rev/Average Total Net Assets)	28.65	35.74	40.37
Return on Capital Employed (A x B)	230.3%	342.8%	461.3%
Return on Equity (NPAT/Avg. Shareholders Funds)	87.3%	105.4%	120.1%
Sharas on Issue (m)	183.3	183.3	183.3
Shares on Issue (m)			
Reported Net Profit / Comprehensive Income (\$m)	200.8	277.1	361.5
Net Dividend Yield	11.8%	12.9%	19.9%
Imputation Credits	100.0%	100.0%	100.0%
Gross Dividend Yield	16.4%	17.9%	27.6%
Per Share (cents)			
EPS - Basic	101.9	151.2	197.3
EPS - Diluted	101.9	151.2	197.3
Net Dividend	92.1	125.1	176.0
Net Tangible Assets	115.2	143.6	158.8
Cash Flow from Operations	155.1	200.4	206.3
Valuation (as at year end)			
Trailing P/E (multiple)	7.7	6.4	4.5
Market Value (\$m)	1,429.4	1,777.5	1,621.8
Enterprise Value 'EV' (\$m)	1,136.5	1,392.9	1,207.8
•	4.2x	1,392.9 3.6x	1,207.8 2.4x
EV/EBIT (multiple)	4.2X	3.0X	2.4X

Get in touch



If you'd like to see how USX can add value to your business, please get in touch:

Call us on 0508 865 478 e-mail info@usx.co.nz or visit usx.co.nz

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