

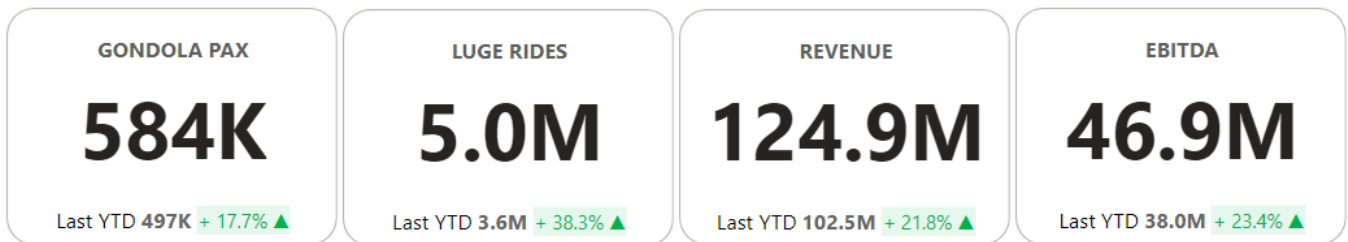


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## Update for the six-months ended 30 September 2024

Greetings Shareholders,

We are pleased to report another positive performance for the six months to 30 September 2024.



In general, we have seen a strong return in international visitors across our sites, with tourist numbers sitting at around 80-95% of pre-CV19 levels. Most markets have rebounded well, and the gap in visitor numbers is largely attributable to fewer and smaller Chinese groups across every geography.

Domestic visitation has been mixed, with inflation and rising costs hitting middle to low-income families, in New Zealand in particular. Price increases have helped us to offset the slightly lower tourist numbers.

We continue to focus assiduously on margin protection, as labour, utilities, insurance and raw material costs are a universal challenge.

### Performance Update

#### New Zealand



In New Zealand, the Skyline Queenstown operation continues to shine, and with a full 12 months of trading (last year we were closed for 8 weeks for the gondola changeover) we are well placed for a fantastic result. Rotorua has been slightly slower because of a higher domestic visitor base and hasn't enjoyed the growth we have seen in Queenstown.

## Casino



Christchurch Casino is slightly below the prior year but remains a significant and important contributor to the group. Pressure on disposable household income is the key reason for slightly lower visitor numbers. [Christchurchcasino.com](http://Christchurchcasino.com) continues to build momentum, and the focus for us now is the acquisition of a New Zealand licence when the legislation is in place.

## Property



Accommodation returns hold strong this year, with slightly lower occupancy but higher room rates. Our commercial property portfolio is also in sound shape, with 98% tenancy occupancy and regular rent reviews driving earnings.

## International



Offshore we have seen a healthy turnaround in the performance of our site in Busan, South Korea, which had struggled since launch during CV19. This year the business is finding its feet, and we are well ahead of expectations. The launch of the new HYFLY zipline late last year and the welcome return of international visitors to Busan are the driving factors.

Our original Korean site, further south in Tongyeong, is sluggish, largely due to the density of competitor sites nearby. However, we remain confident that it will continue to add significant value for the group in years to come.

A real highlight for the year thus far has been the performance of the new site in Kuala Lumpur, Malaysia. We opened this Luge Park in December 2023, and the numbers are pleasing. It is a prominent feature in local social media posts, and you may have even caught the New Zealand Prime Minister Christopher Luxon on NZ TV doing some celebrity lugging there on a recent trade visit. In October we commenced installation of a new zipline attraction on this site. It will be the world's first zipline that is able to transport guests around corners as it traverses the park. We plan an opening for this in the second quarter of 2025.

In mid-October our two Canadian sites, in Calgary and Mont Tremblant, closed down for the winter – both these summer sites had fantastic seasons, either on par or ahead of the prior year.

Finally, our Luge Park in Singapore – what a wonderful success this has been. Mid-way through the year we are on track for a third successive record-breaking season.

## **New Developments**

In June this year we opened the new car park at the base of the Skyline Queenstown Gondola. This is a fantastic facility perfectly located for visitors and Bob's Peak users that can accommodate up to 400 cars. It operates with the latest number-plate recognition technology.

Progress on the extension to the Skyline Queenstown restaurant complex is gaining momentum, and locals are already starting to talk about the new building emerging on Bob's Peak – completion and relocation into this facility is targeted for early 2026.

On the business development front, due diligence and feasibility studies continue for several new European Luge/Gondola sites and some exciting new opportunities that have recently presented in Asia.

We have been talking about Skyline Swansea for several years and yes, it is still very much front and centre for us. As we shared at the recent AGM, we await a UK land tribunal signoff, so that planning approval can be finalised, and detailed design and construction activities can commence.

The innovation team within the group are working hard on new tech to improve the rider and visitor experience and in particular a new luge concept that will change the way tracks and luge parks are constructed.

## **Other updates**

In support of our growth objectives, and ever-changing customer and employee expectations, we need to evolve how we organise ourselves to service our customers, our stakeholders, employees and communities.

Following consultation, the board and executive team are currently implementing some changes to our leadership structure to meet these future growth needs.

In early September, our new corporate website was launched, marking the end of a full re-fresh of all our global websites. For our customer websites, we are already seeing a growth in visitation to these sites and welcome you to see for yourselves via the links below.

In our annual employee survey, conducted in early September this year, global employee sentiment has once again increased, and our eNPS (employee net promoter score) metric has almost doubled year on year. 87% of employees are satisfied with their job at Skyline, and pleasingly we have seen a big improvement in the results relating to training and development, reflecting the commitment across the business to growing our Skyliners.

We continue to make good progress towards our key sustainability focus, reducing our carbon emissions. We retained our certification as a Carbon Conscious Organisation with Ekos and have measured our emissions for the financial year ending 31 March 2024. We continue to focus on reducing our emissions by accelerating key initiatives in waste reduction and renewable energy.

### Closing remarks

I am delighted to confirm that my medical leave of absence has come to an end, and I have recently resumed my duties as Skyline Enterprises Chairman. I'm grateful to have received such excellent care and treatment during this time. I'd like to acknowledge and thank director Grant Hensman for his stewardship as Acting Chair over the last several weeks and for chairing our recent Annual Shareholders' Meeting on my behalf.

The environment remains challenging, but we are confident that as inflation starts to recede the outlook will be even brighter. The majority of our sites are performing extremely well, and we are very grateful for the loyalty and unwavering commitment of the global Skyline Team.

On behalf of the Board and management, I would like to thank our shareholders for their ongoing support and wish you all the very best for the festive season ahead.

Kind regards,



Peter Treacy

Chairman, Skyline Enterprises Limited

27 November 2024

Please visit our websites for more information:

[Skyline Enterprises](#)

[Skyline Queenstown](#)

[Skyline Rotorua](#)

[Skyline Luge Singapore](#)

[Skyline Luge Kuala Lumpur](#)

[Skyline Luge Busan](#)

[Skyline Luge Tongyeong](#)

[Skyline Luge Calgary](#)

[Skyline Luge Mont Tremblant](#)

[Blue Peaks Lodge | Central Queenstown Accommodation](#)

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